

1. Record Nr.	UNINA9910812454103321
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Titolo	Handbook of scientific proposal writing // A. Yavuz Oruc
Pubbl/distr/stampa	Boca Raton : , : CRC Press, , 2012
ISBN	0-429-06259-1 1-283-35059-9 9786613350596 1-4398-6920-0
Edizione	[1st ed.]
Descrizione fisica	1 online resource (233 p.)
Disciplina	808.066/5
Soggetti	Proposal writing in research
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	A Chapman & Hall book.
Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	Front Cover; Contents; Preface; Acknowledgments; Author; Chapter 1: Scientific research: The fountain of progress; Chapter 2: Factors impacting outcomes of proposals; Chapter 3: Building blocks of a winning proposal; Chapter 4: Getting on with conducting a funded research project; Chapter 5: Promoting research in universities; Chapter 6: Scientific research: A funding agency perspective; Back Cover
Sommario/riassunto	Investigators, their home institutions, and funding agencies play significant roles in the development and outcomes of scientific projects. Submitting a proposal to a funding agency is only one dimension of a multivariable and complex funding process, and understanding this is a good first step toward unlocking the puzzle behind why some research proposals receive awards while others are declined. The Handbook of Scientific Proposal Writing offers researchers and research administrators a broad perspective on the process of initiating and conducting funded scientific research projects. Written