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Descrizione fisica	1 online resource (322 p.)
Collana	Bloomberg financial series
Disciplina	001
Soggetti	Business consultants Consulting firms - Management Small business - Management
Lingua di pubblicazione	Inglese
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Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	A look at the landscape -- A view into top-performing firms -- The emergence of business-think -- The four essential disciplines.
Sommario/riassunto	How do you build a financial advisory business in today's competitive and often-saturated markets? How can you break through the clutter, and develop strong and lasting client relationships? We believe it can be done by harnessing the power of practice management! The Power of Practice Management shows you the "how," "why" and "what" of taking your business to the next level, introducing you to best practices and the thinking behind actions of some of the industry's top-quartile firms. Author Matt Matrisian leads you on a journey filled with intriguing ideas and bottom-line les