Record Nr. UNINA9910811533603321 Autore Siroker Dan **Titolo** A/B testing: the most powerful way to turn clicks into customers // Dan Siroker, Pete Koomen, with Cara Harshman Hoboken,: Wiley, 2013 Pubbl/distr/stampa 1-118-65920-1 **ISBN** 1-119-17645-X 1-118-79241-6 1-118-65917-1 Edizione [1st edition] Descrizione fisica 1 online resource (210 p.) KoomenPete <1982-> Altri autori (Persone) HarshmanCara Disciplina 658.8/3402854678 Soggetti Organizational effectiveness Multimedia systems - Social aspects Application software - Testing Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di contenuto How A/B testing helped win the White House-- twice -- What to test --Refine, explore, and refine -- Less is more: reduce choices --Conclusion -- Acknowledgements. A guide to delivering a better user experience through A/B testing A/B Sommario/riassunto Testing outlines a simple way to test several different versions of a web page with live traffic, and then measure the effect each version has on visitors. Using A/B testing you can determine the most effective way to increase conversion rate-the rate at which visitors convert into customers. The average conversion rate across the web is only 2%. That means 98% of visitors to most websites don't end up converting. Using

A/B testing, companies can improve the effectiveness of their

marketing and user experien