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Titolo	Billing and collections : best practices // Steven M. Bragg
Pubbl/distr/stampa	Hoboken, N.J., : John Wiley & Sons, c2005
ISBN	1-280-27312-7 9786610273126 0-471-70955-7
Edizione	[1st ed.]
Descrizione fisica	1 online resource (255 p.)
Collana	Wiley best practices
Disciplina	658.8/8
Soggetti	Collecting of accounts
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	Success or failure with best practices -- Credit policies, procedures, and systems -- Credit granting techniques -- Invoice creation -- Invoice delivery -- Cash collection and application -- Managing the collection department -- Collection systems -- Collection techniques -- Deduction management -- Outsourcing collections -- Billing and collections measurements.
Sommario/riassunto	Billings and Collections Best Practices offers advice for implementing a plethora of best practices to greatly improve your company's level of efficiency in information reporting, including: Showing you how to create a more efficient billing operation. Demonstrating how you can reduce the error rate on bills sent to customers. Revealing specific steps for you to reduce the amount of outstanding receivables. Providing guidelines on how you can restructure invoice formats to shorten the payment interval. Detailing how to create a database for recurring billings and ho