Record Nr. UNINA9910811041103321 Autore Smith Mark A (Mark Alan), <1970-> Titolo The right talk: how conservatives transformed the Great Society into the economic society / / Mark A. Smith Princeton,: Princeton University Press, c2007 Pubbl/distr/stampa **ISBN** 1-283-16362-4 9786613163622 1-4008-3071-0 Edizione [Course Book] Descrizione fisica 1 online resource (280 p.) Classificazione 89.11 15.85 89.61 Disciplina RE/320.520973 Soggetti Conservatism - United States Rhetoric - Political aspects - United States United States Politics and government United States Economic conditions Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references and index. Nota di bibliografia Frontmatter -- CONTENTS -- 1. Introduction -- 2. The Role of Rhetoric Nota di contenuto in the Formation of Policy -- 3. Economic Insecurity and Its Rhetorical Consequences -- 4. The Building of Conservatives' Intellectual Capacity -- 5. The Move to Economic Arguments by Conservative Intellectuals --6. The Rhetorical Adaptations of the Republican Party -- 7. Democrats and the Long Shadow of Deficit Politics -- 8. The Republicans' Electoral Edge on the Economy -- 9 The Broad Reach and Future Prospects of Economic Rhetoric -- Notes -- Acknowledgments -- Index Political analyst Mark Smith offers the most original and compelling Sommario/riassunto explanation yet of why America has swung to the right in recent decades. How did the GOP transform itself from a party outgunned and outmaneuvered into one that defines the nation's most important policy choices? Conventional wisdom attributes the Republican resurgence to a political bait and switch--the notion that conservatives win elections on social issues like abortion and religious expression, but once in

office implement far-reaching policies on the economic issues

downplayed during campaigns. Smith illuminates instead the eyeopening reality that economic matters have become more central, not
less, to campaigns and the public agenda. He analyzes a half century of
speeches, campaign advertisements, party platforms, and intellectual
writings, systematically showing how Republican politicians and
conservative intellectuals increasingly gave economic justifications for
policies they once defended through appeals to freedom. He explains
how Democrats similarly conceived economic justifications for their
own policies, but unlike Republicans they changed positions on issues
rather than simply offering new arguments and thus helped push the
national discourse inexorably to the right. The Right Talk brings clarity,
reason, and hard-nosed evidence to a contentious subject. Certain to
enrich the debate about the conservative ascendancy in America, this
book will provoke discussions and reactions for years to come.