Record Nr. UNINA9910810707303321 Titolo Growth strategies: an Emerald guide Bradford, England, : Emerald Group Publishing, c2004 Pubbl/distr/stampa **ISBN** 1-280-70633-3 9786610706334 Edizione [1st ed.] 22 p Descrizione fisica Disciplina 658.4;658.4012 Soggetti Strategic planning Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Bibliographic Level Mode of Issuance: Monograph Note generali Nota di contenuto Cover -- Introduction -- People, power and profits: linking strategy to business growth -- Product development: five keys to increasing speed and predictability -- Successfully launching your product: getting it right -- Want to accelerate organic growth? Retool your marketing factory!. Sommario/riassunto In his interview with ManagementFirst, corporate growth guru Chris Zook reveals that over 80 percent of companies that achieved good growth levels over ten years grew in a pattern that resembled the emanating rings of a tree. They grew in their core business, possibly gaining a slight amount of market share, but they also pushed out the

boundaries of their core businesses to somewhat new areas.