1. Record Nr. UNINA9910810466603321 Autore Conlow Rick **Titolo** Excellence in supervision : essential skills for the new supervisor / / Rick Conlow Pubbl/distr/stampa Menlo Park, Calif., : Crisp Learning, c2001 **ISBN** 1-4175-2070-1 Descrizione fisica 1 online resource (118 p.) Collana A Fifty-minute series book Disciplina 658.3/02 Soggetti Supervision of employees Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references (p. 109). ""Title"": ""Copyright"": ""About the Author"": ""Preface"": ""Contents"": Nota di contenuto ""Introduction""; ""PART 1 Getting Started""; ""The Opportunity""; ""Why Do You Want to Supervise Others?""; ""How Do You Transition to Supervisor?""; ""The Definition of a Supervisor""; ""The Role of a Supervisor""; ""The Responsibilities""; ""The Supervisora€?s Job Description""; ""A Sample Job Description""; ""Management Thought Old versus New""; ""Strategies for Getting Started""; ""PART 2 Managing for High Performance""; ""Performance Management""; ""Setting Expectations and Goals"" ""How to Establish Clear Expectations""""How to Set Goals""; ""Giving Positive Feedback""; ""Principles of Recognition""; ""Handling Performance Problems""; ""Principles for Giving Constructive Feedback""; ""Counseling Method""; ""Disciplinary Method""; ""Supervising with Flexibility""; ""Relationship Approach""; ""Training Approach""; ""Strategies for Managing Performance""; ""PART 3 Communicating with Others Proactively""; ""Building Interdependent Relationships""; ""Communicating One-on-One with Employees""; ""Benefits of One-on-One Communication""; ""Delegating Tasks"" ""Communicating with a Team""""Use a Team Approach""; ""Communicating Every Day with Others""; ""Communicating with Your Manager""; ""Strategies for Proactive Communication""; ""PART 4 Coaching for Excellence"": ""The Changing Playing Field"": ""The Best

and Worst Supervisors"; ""Coaching Behaviors of Supervisors"; ""Leadership Character""; ""The Coaching Process"; ""Informal

Coaching""; ""Formal Coaching""; ""Strategies for Effective Coaching""; ""PART 5 Dealing with Change Positively""; ""A New Paradigm""; ""Organizational Change""; ""The Impact of Change""
""Communicating Change Effectively""""Change-Management Skills""; ""Brainstorming Change Ideas""; ""Guidelines for Brainstorming"; ""The Brainstorming Process""; ""Problem-Solving Techniques""; ""The Problem-Solving Process"; ""Strategies for Managing Change""; ""The Problem-Solving Process"; ""Strategies for Managing Change""; ""Think of the Potential, Not the Problems"; ""Be Action Oriented, Not Apathetic""; ""Stay Proactive, Not Reactive"; ""Authora€?s Notes on the Case Studies""; ""Case Study 1 (page 14)""; ""Case Study 2 (page 40)""; ""Case Study 3 (page58)""; ""Case Study 4 (psge 76)""
""Case Study 5 (page 94-95)""""Recommended Reading""