Record Nr. UNICAMPANIAVAN0241542 **Titolo** Advanced Technologies for Sustainable Development of Urban Green Infrastructure: Proceedings of Smart and Sustainable Cities 2020 / editors Viacheslav Vasenev ... [et al.] Cham, : Springer, 2021 Pubbl/distr/stampa Descrizione fisica XIV, 332 p.: ill.; 24 cm Disciplina 338.927 577.56 630 551.6 Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Record Nr. UNINA9910810185403321 **Autore** Mautner Gerlinde <1963-> Titolo Language and the market society: critical reflections on discourse and dominance / / Gerlinde Mautner Pubbl/distr/stampa New York, : Routledge, 2010 **ISBN** 1-135-14704-3 1-135-14705-1 1-282-57006-4 9786612570063 0-203-85599-X [1st ed.] Edizione Descrizione fisica 1 online resource (215 p.) Collana Routledge critical studies in discourse;; 2 Disciplina 306.44 401.41 Sociolinguistics Soggetti

Discourse analysis

Inglese

Lingua di pubblicazione

Capitalism - Social aspects

Dominance (Psychology)

Language and languages - Economic aspects

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Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	List of figures List of tables Acknowledgments 1. Digging up the world: introduction Part I: Conceptual groundwork: 2. Invited invaders? the market society and discourse 3. In praise of doubt: the theoretical framework Part II: Applications: 4. Delivering government: marketisation in public-sector administration 5. Learn how to make money: marketisation in higher education 6. Shop 'n' pray: marketisation in religion 7. How YOU are like shampoo: marketisation in the personal sphere Part III: Perspectives: 8. Picking holes: critiquing the critical approach 9. From lament to agenda: critical resistance to marketisation 10. Saving the frog from boiling: concluding remarks Notes Bibliography Index.
Sommario/riassunto	In education, politics and religion, there are strong indications that discourse is becoming marketized. Around the world, government ministries have re-defined themselves as "service providers," universities draw up "market-driven" curricula, job seekers are asked to "package themselves" more effectively, and there are advertising agencies specialising in "the Christian marketplace." And it is not only word choice that is effected; higher-level linguistic patterns, such as genres and discursive practices (witness, for example, the text and talk connected with performance measurement and public relations), are also drawn into the orbit of market forces. Through an intricate dialectic, such patterns of linguistic choices, in turn, reinforce the social structures that shape them, further consolidating the marketization process. In a related development, language within the business domain itself is increasingly shaped by strategic planning and control, for example in branding, message design, and the promulgation of management buzzwords. Marketization thus emerges as a globally unfolding process in which language holds a key position as both cause and effect, and as both subject and object. The book examines these phenomena from a linguistic and critical perspective, drawing on critical discourse analysis, sociological treatises of market society, and critical management studies.