

1. Record Nr.	UNINA9910778595703321
Autore	McMahon Sean F
Titolo	The discourse of Palestinian-Israeli relations [[electronic resource]] : persistent analytics and practices / / Sean F. McMahon
Pubbl/distr/stampa	New York, : Routledge, 2009
ISBN	1-135-20204-4 1-282-31551-X 9786612315510 0-203-87084-0
Descrizione fisica	1 online resource (242 p.)
Collana	Middle East studies: history, politics, and law
Disciplina	956.05/3
Soggetti	Arab-Israeli conflict - 1993- - Peace Treaties - Interpretation and construction Palestinian Arabs - Politics and government Israel Politics and government 1993-
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Book Cover; Title; Copyright; Contents; Tables; Acknowledgments; Introduction; 1 Excavating the Oslo Process; 2 Reading the Oslo Process; 3 Pre-1993 Systematic Silences; 4 Pre-1993 Rules of Formation; 5 Post-1993 Systematic Silences; 6 Post-1993 Rules of Formation; 7 Persistent Israeli Practices; 8 Conclusion; Notes; Bibliography; Index
Sommario/riassunto	Many observers have portrayed the Oslo Process as a milestone in the peacemaking process between Palestinians and Israelis. In this controversial and groundbreaking new work, McMahon challenges the interpretation of the Oslo Process as a breakthrough or new beginning in Palestinian-Israeli relations. He argues that the Oslo Process affected no discursive or non-discursive change and that the Oslo Process in fact institutionalized the analytics practices involved in Israeli and Palestinian relations. It should, McMahon concludes, be no surprise that the process ended with direct Palestinian-

2. Record Nr.	UNINA9910810072503321
Autore	Marquardt Michael J
Titolo	Leading with questions : how leaders find the right solutions by knowing what to ask // Michael J. Marquardt
Pubbl/distr/stampa	San Francisco, CA : , : Jossey-Bass, , [2014] ©2014
ISBN	1-118-83010-5 1-118-83222-1
Edizione	[Revised and updated [edition].]
Descrizione fisica	1 online resource (312 p.)
Disciplina	658.4/5
Soggetti	Leadership Communication in management Questioning
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	part I. The power of questions -- part II. Asking questions effectively -- part III. A guide for leaders on when and how to ask.
Sommario/riassunto	How great leaders ask the right questions to get the right results Do people give you the information you need to perform well? Does everyone in your organization understand your vision for the future? Do you know what your boss is really thinking? Do you know that CCL research suggests that the ultimate key to successful leadership is an executive's ability to ask questions and create opportunities for others to ask questions? In this thoroughly updated new edition of his business classic Leading with Questions, internationally acclaimed management consultant Michael Mar