Record Nr. UNINA9910809711303321 Autore Cherunilam Francis **Titolo** International marketing: (text and cases) // Francis Cherunilam Mumbai [India], : Himalaya Pub. House, 2010 Pubbl/distr/stampa **ISBN** 1-282-80445-6 9786612804458 1-4416-7529-9 93-5043-237-4 Edizione [Rev. ed.] Descrizione fisica 1 online resource (438 p.) Disciplina 658.8/48 Soggetti **Export marketing** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references. COVER; CONTENTS; INTERNATIONAL MARKETING:AN INTRODUCTION; Nota di contenuto INTERNATIONAL MARKETING ENVIRONMENT; MNCs AND INTERNATIONAL BUSINESS: INTERNATIONAL MARKETING INTELLIGENCE: MARKET SELECTION; MARKET ENTRY STRATEGIES; INTERNATIONAL ORGANISATION: MARKET COVERAGE STRATEGIES: INTERNATIONAL PRODUCT DECISIONS; INTERNATIONAL PRICING; INTERNATIONAL DISTRIBUTION; INTERNATIONAL PROMOTION; EXPORT FINANCE; EXPORT RISK INSURANCE: QUALITY CONTROL AND PRE-SHIPMENT INSPECTION; TRADE IN SERVICES; TECHNOLOGICAL DEVELOPMENTS AND INTERNATIONAL MARKETING; INTERNATIONAL NEGOTIATON; TRADE POLICY AND REGULATION OF INDIA EXPORT PROMOTIONTRADE AND BOP OF INDIA; EXPORT PROCEDURES AND DOCUMENTS; SOME ISSUES IN INTERNATIONAL BUSINESS; ANNEXURES; CASES Sommario/riassunto The discipline of International Marketing is gaining more and more importance with the advancing universal liberalization and the concomitant globalization. This book, acclaimed for its succinct treatment of the subject and lucid style, provides a comprehensive picture of the various aspects and dimensions of trends in International

Marketing with an Indian perspective. The book is patterned after the Model Curriculum recommended by the UGC and it covers the syllabi of

the International Marketing paper of different courses such as MBA, MIB/M.B.A. (International Marketing), MEC (Master of E-Com