Record Nr. UNINA9910809495003321 Autore Dyer Jeffrey H. Titolo Collaborative advantage: winning through extended enterprise supplier networks / / Jeffrey H. Dyer Oxford: ,: Oxford University Press, , 2023 Pubbl/distr/stampa **ISBN** 0-19-770267-8 0-19-028487-0 1-280-47258-8 0-19-535141-X 1-60256-382-9 Descrizione fisica 1 online resource (222 p.) Collana Oxford scholarship online Disciplina 658.044 658.72 Soggetti Industrial procurement Business networks Comparative management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Previously issued in print: 2000. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Contents; Preface; Acknowledgments; Introduction: Collaborative Advantage and the Extended Enterprise; 1 Creating Partnerships for Collaborative Advantage; 2 Creating Dedicated Assets in the Extended Enterprise; 3 Effective Knowledge Management in the Extended Enterprise; 4 Creating Trust in the Extended Enterprise; 5 Chrysler's Extended Enterprise: The Process; 6 Chrysler's Extended Enterprise: The Results; 7 Key Lessons for Implementing the Extended Enterprise; Conclusion: A Model for the Future; Notes; Index; A; B; C; D; E; F; G; H; I; J; K; L; M; N; O; P; Q; R; S; T; U; V; W; Z Sommario/riassunto Demonstrates the power of collaborative advantage, arguing that, in the future, competitive advantage will increasingly be created by teams of companies, rather than by the single firm. Managers who do not recognize this development - regardless of their industry - are in danger of adopting the wrong strategies for their firms.