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Collana	Foundations for organizational science : a sage publications series
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Nota di bibliografia	Includes bibliographical references (p. 155-164) and index.
Nota di contenuto	Cover; Foundations for Organizational Science; Contents; Acknowledgments; Introduction to the Series; Chapter 1 - Introduction; Key Dimensions of Recruitment; Using the Key Dimensions to Organize and Evaluate Recruitment Research; Structure of Remaining Chapters; Chapter 2 - Generating Applicants; Organizational Issues in Applicant Generation; Applicant Issues: The Decision to Apply; Spillover in Early Recruitment; Conclusion; Chapter 3 - Maintaining Applicant Status; Initial Face-to-Face Contacts; Recruitment and Attraction After the Initial Interview Communication Realism During RecruitmentConclusion; Chapter 4 - Influencing Job Choice; Content Issues in Job Choice Decisions; Job Choice Process; Job Choice Processes and Post-Hire Outcomes; Conclusion; Chapter 5 - Does Recruitment Matter? The Organization's Perspective; Utility Models of Recruitment; Recruitment and Organizational Effectiveness; Expanding the Traditional Recruitment Research Approach; Conclusion; Chapter 6 - Toward an Agenda for Recruitment Research; Key Dimensions of Recruitment: ""What do We Know?; Guidelines for Future Research; Concluding Remarks; References; Index About the Author
Sommario/riassunto	This book describes the present state of knowledge about the

processes by which organizations recruit new members. It discusses the three stages of recruitment and whether and how recruitment influences organizational outcomes.
