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| 1. Record Nr. | UNIORUON00304373 |
| Titolo | Il frontespizio : 1929- 1938 : antologia / a cura di Luigi Fallacara |
| Pubbl/distr/stampa | San Giovanni Valdarno\Roma, : L. Landi, 1961 |
| Descrizione fisica | 578 p. ; 24 cm. |
| Lingua di pubblicazione | Italiano |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
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| 2. Record Nr. | UNINA9910808540903321 |
| Autore | Buchanan Mike <1957-> |
| Titolo | Profitable buying strategies : how to cut procurement costs and buy your way to higher profits / / Mike Buchanan |
| Pubbl/distr/stampa | London ; ; Philadelphia, : Kogan Page, 2008
London, U.K. : , : Kogan Page, , 2008 |
| ISBN | 1-281-77611-4
9786611776114
0-7494-5498-9 |
| Descrizione fisica | 1 online resource (xvii, 237 pages) : illustrations |
| Collana | Gale eBooks |
| Disciplina | 658.7
658.72 |
| Soggetti | Purchasing
Industrial procurement
Cost control |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Description based upon print version of record. |
| Nota di bibliografia | Includes bibliographical references and index. |
| Nota di contenuto | Contents; List of figures; List of tables; List of case studies; Preface and acknowledgements; Introduction; 1 The philosophy and psychology of buying; 2 Important buying-related concepts; 3 Effective tools and techniques; 4 The changes that deliver cost reduction; 5 Market testing; |

6 Outsourcing and insourcing; 7 Negotiation; 8 Contracts and contract law; 9 E-procurement; 10 Organizational issues; Appendix 1 Service level agreement (SLA); Appendix 2 Template for a request for proposal (RFP) for the supply of goods and/or services
 Appendix 3 The Chartered Institute of Purchasing and Supply (CIPS)
 Appendix 4 Soft issues impacting on cost reduction drives; Appendix 5 Buying at Sainsbury's supermarkets; Appendix 6 Buying at SmithKline Beecham; Appendix 7 Buyer remuneration in the UK; References; Index

Sommario/riassunto

Profitable Buying Strategies explains how companies can increase their profitability by delivering major cost savings through successful procurement. The book will demonstrate how to achieve profit improvement through cost reduction, buying internationally, negotiation, e-procurement, market-testing, purchasing strategies, outsourcing and sustainable buying. Profitable Buying Strategies shows you a long term, structured approach to cost reduction through smart procurement practices. This straightforward guide explains the philosophy and psychology of buying; buying concepts, tools and technique

3. Record Nr.

UNINA9910894649203321

Titolo

Statistischer Bericht / Thüringer Landesamt für Statistik . A . I . AVI
 Bevölkerung und Erwerbstätigkeit in Thüringen : ; Ergebnis des
 Mikrozensus

Pubbl/distr/stampa

Erfurt, : TLS, Februar 2004-

Descrizione fisica

Online-Ressource

Collana

Zahlen, Daten, Fakten

Disciplina

300
 310

Soggetti

Zeitschrift
 Statistik

Lingua di pubblicazione

Tedesco

Formato

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Livello bibliografico

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