

| | |
|-------------------------|---|
| 1. Record Nr. | UNINA9910808169403321 |
| Autore | Hall Todd H. <1976-> |
| Titolo | Emotional diplomacy : official emotion on the international stage // Todd H. Hall |
| Pubbl/distr/stampa | Ithaca ; ; London : , : Cornell University Press, , 2015 ©2015 |
| ISBN | 1-5017-0113-4 |
| Descrizione fisica | 1 online resource (261 p.) |
| Disciplina | 327.201/9 |
| Soggetti | International relations - Psychological aspects Emotions - Political aspects Taiwan Relations China China Relations Taiwan Germany (West) Relations Israel Israel Relations Germany (West) |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Description based upon print version of record. |
| Nota di bibliografia | Includes bibliographical references and index. |
| Nota di contenuto | What is emotional diplomacy? -- Emotional diplomacy and the emotions in IR -- Official emotion as emotional labor -- Emotional diplomacy as a team performance -- The consequences of engaging in emotional diplomacy -- Variation in emotional diplomacy -- Empirical investigations -- Explaining the 1995-96 Taiwan Strait crisis from the traditional perspective -- The diplomacy of anger -- Empirical investigations -- Looking at the crisis as an episode of coercion vs. official anger -- Explaining the RF and PRC responses in terms of traditional statecraft -- The diplomacy of sympathy -- Empirical investigations -- Looking at RF and PRC responses as official sympathy -- Explaining FRG-Israeli relations from the perspective of existing theories -- The diplomacy of guilt -- Empirical investigations -- The Luxembourg agreement -- Bullets instead of ambassadors ... FRG weapons for Israel -- The path to normalization -- Subsequent years -- The diplomacy of anger -- The diplomacy of sympathy -- The diplomacy of guilt -- Additional strains -- Quotidian and signature forms of emotional diplomacy -- Official emotion, popular emotion, |

and "stickiness".

Sommario/riassunto

In *Emotional Diplomacy*, Todd H. Hall explores the politics of officially expressed emotion on the international stage, looking at the ways in which state actors strategically deploy emotional behavior to shape the perceptions of others. Examining diverse instances of emotional behavior, Hall reveals that official emotional displays are not simply cheap talk but rather play an important role in the strategies and interactions of state actors. Emotional diplomacy is more than rhetoric; as this book demonstrates, its implications extend to the provision of economic and military aid, great-power cooperation, and even the use of armed force. *Emotional Diplomacy* provides the theoretical tools necessary for understanding the nature and significance of state-level emotional behavior and offers new observations of how states seek reconciliation, strategically respond to unforeseen crises, and demonstrate resolve in the face of perceived provocations. Hall investigates three specific strands of emotional diplomacy: those rooted in anger, sympathy, and guilt. Presenting original research drawing on interviews and sources in five different languages, Hall provides new insights into the 1995-1996 Taiwan Strait Crisis, the post-9/11 reactions of China and Russia, and relations between West Germany and Israel after World War II. He also demonstrates how his arguments can be extended to further cases ranging from Sino-Japanese relations to diplomatic interactions in Latin America. *Emotional Diplomacy* offers a unique take on the intersection of strategic action and emotional display, offering a means for making sense of why states appear to behave emotionally.
