Record Nr. UNINA9910807867203321 Autore Kurlantzick Joshua <1976-> Titolo Charm offensive: how China's soft power is transforming the world Pubbl/distr/stampa New Haven:,: Yale University Press,, c2007 **ISBN** 1-281-73534-5 9786611735340 0-300-13791-5 Descrizione fisica 1 Online Resource (306 pages) KurlantzickJoshua <1976-> Altri autori (Persone) Soggetti International relations Electronic Books China Relations Lingua di pubblicazione Inalese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali "A New republic book." Nota di bibliografia Includes bibliographical references (p. [247]-289) and index. Nota di contenuto Courting the world -- Changes on the home front -- A charm strategy -- The tools of culture -- The tools of business -- Mr. Popular -- Goal oriented -- Wielding the charm -- America's soft power goes soft --What's next? -- Responding to the charm offensive. Sommario/riassunto At the beginning of the twenty-first century, China is poised to become a major global power. And though much has been written of China's rise, a crucial aspect of this transformation has gone largely unnoticed: the way that China is using soft power to appeal to its neighbors and to distant countries alike. This book is the first to examine the significance of China's recent reliance on soft power—diplomacy, trade incentives. cultural and educational exchange opportunities, and other techniques—to project a benign national image, position itself as a model of social and economic success, and develop stronger international alliances. Drawing on years of experience tracking China's policies in Southeast Asia, Latin America, and Africa, Joshua Kurlantzick reveals how China has wooed the world with a charm offensive that has largely escaped the attention of American policy makers. Beijing's new

> diplomacy has altered the political landscape in Southeast Asia and far beyond, changing the dynamics of China's relationships with other countries. China also has worked to take advantage of American policy

mistakes, Kurlantzick contends. In a provocative conclusion, he considers a future in which China may be the first nation since the Soviet Union to rival the United States in international influence.