

1. Record Nr.	UNINA9910807788603321
Autore	Hunt Benjamin
Titolo	Convert! [[electronic resource]] : designing Web sites to increase traffic and conversion // Ben Hunt
Pubbl/distr/stampa	Indianapolis, Ind., : Wiley Pub., Inc., 2011
ISBN	1-282-99008-X 9786612990083 1-118-25582-8 1-118-03692-1
Descrizione fisica	1 online resource (314 p.)
Disciplina	658.8/72 658.872
Soggetti	Web sites - Design Web sites - Marketing
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	pt. 1. Designing for traffic -- pt. 2. Designing for conversion.
Sommario/riassunto	Solve your traffic troubles and turn browsers into buyers When web design expert Ben Hunt set out to quantify the difference between an ordinary web site and a great one, he expected to find the key in design simplicity. But when his team more than doubled the conversion rates for a wide range of sites, they identified simple yet powerful solutions involving design, copy, appropriate analysis, classic optimization techniques, and targeted testing. You'll find the fixes easy to implement, and they're all right here.Understand the essentials - your market, your propositio