

1. Record Nr.	UNINA9910807763003321
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Titolo	The conquests of Alexander the Great / / Waldemar Heckel
Pubbl/distr/stampa	Cambridge : , : Cambridge University Press, , 2007
ISBN	1-316-33466-X 1-107-17518-6 1-283-33089-X 9786613330895 0-511-36683-3 0-511-61140-4 1-139-13093-5 0-511-36742-2 0-511-36555-1 0-511-36618-3
Descrizione fisica	1 online resource (xxi, 218 pages) : digital, PDF file(s)
Collana	Key conflicts of classical antiquity
Disciplina	938/.07
Soggetti	Greece History Macedonian Expansion, 359-323 B.C
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references (p. 191-204) and index.
Nota di contenuto	COVER; HALF-TITLE; TITLE; COPYRIGHT; DEDICATION; CONTENTS; PREFACE; CHRONOLOGICAL TABLE; CHAPTER ONE INTRODUCTION; CHAPTER TWO HOW DO WE KNOW? SOURCES FOR ALEXANDER THE GREAT; CHAPTER THREE THE MACEDONIAN BACKGROUND; CHAPTER FOUR THE PERSIAN ENEMY; CHAPTER FIVE CONQUEST OF THE ACHAEMENIDS; CHAPTER SIX RESISTANCE ON TWO FRONTS; CHAPTER SEVEN CONQUEST OF THE PUNJAB; CHAPTER EIGHT THE OCEAN AND THE WEST; CHAPTER NINE THE LONG ROAD FROM SUSA TO BABYLON; APPENDIX ONE ALEXANDER'S OFFICERS; APPENDIX TWO NUMBERS OF TROOPS; APPENDIX THREE THE ADMINISTRATION OF THE EMPIRE; GLOSSARY; ABBREVIATIONS; NOTES; BIBLIOGRAPHY; INDEX
Sommario/riassunto	Waldemar Heckel provides a revisionist overview of the conquests of Alexander the Great. Emphasising the aims and impact of his military expeditions, the political consequences of military action, and the use

of propaganda, both for motivation and justification, his underlying premise is that the basic goals of conquest and the keys to military superiority have not changed dramatically over the millennia. Indeed, as Heckel makes clear, many aristocratic and conquest societies are remarkably similar to that of Alexander in their basic aims and organisation. Heckel rejects the view of Alexander as a reincarnation of Achilles - as an irrational youth on a heroic quest for fame and immortality. In an engaging and balanced account of key military events, Heckel shows how Alexander imposed his will on the willing and how the defeated were no longer capable of resisting his military might.
