

1. Record Nr.	UNINA9910807391503321
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Titolo	Bending spines : the propagandas of Nazi Germany and the German Democratic Republic // Randall L. Bytwerk
Pubbl/distr/stampa	East Lansing, : Michigan State University Press, cop. 2004
ISBN	1-62895-175-3 0-87013-899-5 0870137093 0870137107
Descrizione fisica	1 recurs en línia (241 p.)
Collana	Rhetoric and public affairs series
Disciplina	303.3/75/094309043
Soggetti	Propaganda alemanya - Història - S. XX Propaganda nacionalsocialista Propaganda comunista - Alemanya (República Democràtica) Llibres electrònics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record
Nota di bibliografia	Bibliografia. Índex
Nota di contenuto	Contents; Acknowledgments; Terms and Abbreviations; Introduction; Chapter 1: SECULAR FAITHS; Chapter 2: DOCTRINES; Chapter 3: HIERARCHIES; Chapter 4: EVANGELISTS; Chapter 5: MAPS OF REALITY; Chapter 6: ARTS AND ENTERTAINMENT; Chapter 7: PUBLIC AND PRIVATE LIFE; Chapter 8: THE FAILURE OF PROPAGANDA; Notes; Selected Bibliography; Index
Sommario/riassunto	Why do totalitarian propaganda such as those created in Nazi Germany and the former German Democratic Republic initially succeed, and why do they ultimately fail? Outside observers often make two serious mistakes when they interpret the propaganda of this time. First, they assume the propaganda worked largely because they were supported by a police state, that people cheered Hitler and Honecker because they feared the consequences of not doing so. Second, they assume that propaganda really succeeded in persuading most of the citizenry that the Nuremberg rallies were a reflection of how most G