

1. Record Nr.	UNINA9910807169603321
Autore	Ajzen Icek
Titolo	Attitudes, personality, and behavior // Icek Ajzen
Pubbl/distr/stampa	Maidenhead, Berkshire, England ; ; New York, : Open University Press, 2005
ISBN	1-280-95055-2 0-335-22400-8
Edizione	[2nd ed.]
Descrizione fisica	xii, 178 p. : ill
Collana	Mapping social psychology
Disciplina	155.2
Soggetti	Human behavior Social psychology Attitude (Psychology) Personality Prediction (Psychology)
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references (p. [147]-167) and indexes.
Nota di contenuto	Front cover -- Half Title -- Title -- Copyright -- Dedication -- Contents -- Preface -- Chapter 01 ATTITUDES AND PERSONALITY TRAITS -- FROM ACTS TO DISPOSITIONS -- Inferring personality traits from behavior -- Inferring attitudes from behavior -- Attitudes versus traits -- Explicit measures of attitudes and personality traits -- Overcoming self-presentation biases -- Implicit measures of attitudes and personality traits -- FROM DISPOSITIONS TO ACTIONS -- Dimensions of personality -- A hierarchical model of attitude -- SUMMARY AND CONCLUSIONS -- NOTES -- SUGGESTIONS FOR FURTHER READING -- Chapter 02 CONSISTENCY IN HUMAN AFFAIRS -- PSYCHOLOGICAL FOUNDATIONS OF CONSISTENCY -- Preference for consistency -- Functional consistency -- Inherent consistency -- EMPIRICAL EVIDENCE -- Behavioral consistency -- Predictive validity -- Implications -- SUMMARY AND CONCLUSIONS -- NOTES -- SUGGESTIONS FOR FURTHER READING -- Chapter 03 FROM DISPOSITIONS TO ACTIONS -- THE MODERATING VARIABLES APPROACH -- Situational factors as moderators -- Individual differences as moderators -- Secondary characteristics of the disposition -- THE

MODE MODEL: AN INTEGRATIVE THEORETICAL FRAMEWORK -- Strength of behavioral dispositions -- MODERATING VARIABLES AND THE QUESTION OF CONSISTENCY -- Limitations of a moderating variables approach -- SUMMARY AND CONCLUSIONS -- NOTES -- SUGGESTIONS FOR FURTHER READING -- Chapter 04 THE PRINCIPLE OF COMPATIBILITY -- THE LOGIC OF AGGREGATION -- Consistency of behavioral aggregates -- Predictive validity for behavioral aggregates -- Aggregation and the question of consistency -- PREDICTION OF SPECIFIC BEHAVIORAL TENDENCIES -- The principle of compatibility -- PERSONALITY TRAITS AND SPECIFIC RESPONSE TENDENCIES -- Routines and habits -- Perceived behavioral control -- ATTITUDES AND SPECIFIC RESPONSE TENDENCIES -- Attitude toward a behavior. SUMMARY AND CONCLUSIONS -- NOTES -- SUGGESTIONS FOR FURTHER READING -- Chapter 05 FROM INTENTIONS TO ACTIONS -- THE CASE OF WILLFUL BEHAVIOR -- Predicting behavior from intention -- THE CASE OF INCOMPLETE VOLITIONAL CONTROL -- Control factors -- Perceived behavioral control -- SPONTANEOUS INTENTIONS -- SUMMARY AND CONCLUSIONS -- NOTES -- SUGGESTIONS FOR FURTHER READING -- Chapter 06 EXPLAINING INTENTIONS AND BEHAVIOR -- A THEORY OF PLANNED BEHAVIOR -- Predicting intentions -- Predicting behavioral goals -- The informational foundation of behavior -- Background factors -- BEHAVIORAL INTERVENTIONS -- Theoretical considerations -- Illustrations -- SUMMARY AND CONCLUSIONS -- NOTE -- SUGGESTIONS FOR FURTHER READING -- Chapter 07 CONCLUSION -- BEHAVIORAL CONSISTENCY -- GENERAL DISPOSITIONS AND SPECIFIC ACTIONS -- VERBAL AND NONVERBAL RESPONSES -- References -- Author Index -- Subject Index -- Back cover.
