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REPLACEMENT; 2 DEVELOPMENT OF THE STRATEGY FOR FTS2000:
1984; SEARCHING FOR A STRATEGY; THE STRATEGY FORMS; THE
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STARTS; 3 THE FIRST YEAR OF SPECIFICATION DEVELOPMENT: JANUARY
1985 TO JANUARY 1986
THE FIRST YEAR, THE FIRST DRAFT ANNOUNCING THE PROJECT;
INDUCTING THE AGENCIES; A NEW ADMINISTRATOR COMES ON BOARD;
AN INDEPENDENT EVALUATION OF THE STRATEGY; WORK CONTINUES
IN PARALLEL ON DEVELOPING THE STRAWMAN; 4 REACHING
AGREEMENT WITH THE OFFICE OF MANAGEMENT AND BUDGET; EARLIER
GSA AND OMB RELATIONSHIPS; KALBA BOWEN, THE PANEL, AND
GAINING OMB SUPPORT; 5 DEVELOPMENT OF THE FINAL SPECIFICATION
AND RFP RELEASE: 1986; CONTINUING DEVELOPMENT OF THE RFP; A
CHANGE IN THE GSA TEAM; EVENTS CONVERGE TOWARD RELEASE OF
THE RFP; THE RFP IS RELEASED; 6 THE LONG HOT SUMMER AND COLD
HARD WINTER OF 1987
THE HONEYMOON IS OVER THE IMPORTANCE OF WINNING; ROUND ONE:
HOW FIXED CAN A FIXED PRICE BE?; ROUND TWO: THE BOCS AND
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