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Autore	Oruc A. Yavuz
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Sommario/riassunto	Investigators, their home institutions, and funding agencies play significant roles in the development and outcomes of scientific projects. Submitting a proposal to a funding agency is only one dimension of a multivariable and complex funding process, and understanding this is a good first step toward unlocking the puzzle behind why some research proposals receive awards while others are declined. The Handbook of Scientific Proposal Writing offers researchers and research administrators a broad perspective on the process of initiating and conducting funded scientific research projects. Written