Record Nr. UNINA9910800088203321 **Titolo** Marketing and the common good: essays from Notre Dame on societal impact / / edited by Patrick E. Murphy and John F. Sherry, Jr Pubbl/distr/stampa London; ; New York:,: Routledge, Taylor & Francis Group,, 2014 **ISBN** 1-134-09114-1 0-415-82883-X 0-203-36630-1 1-134-09107-9 Descrizione fisica 1 online resource (353 p.) Disciplina 306.3/4 Soggetti Marketing - Moral and ethical aspects Social marketing Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references at the end of each chapters and Nota di bibliografia index. Nota di contenuto Cover; Marketing and the Common Good; Title Page; Copyright Page; Dedication; Table of Contents; List of illustrations; Notes on contributors; Acknowledgments; Part I Introduction; 1 The common good: The enduring effort to re-center marketing; 2 A larger view of marketing: Marketing's contributions to society; Part II Societal aspects of marketing and consumption; 3 Slouching toward Utopia: When marketing is society; 4 The case for clarity; 5 How marketing serves the common good: A long-term consumer perspective; 6 Social issues of marketing in the American economy Part III Catholic Social Thought issues in marketing7 Caritas in Veritate: Updating Catholic Social Teaching for responsible marketing strategy; 8 A commentary on Catholic Social Teaching and "wanting the right things"; Part IV Sustainability issues in marketing; 9 Consumption in the un-commons: The economic case for reclaiming the commons as unique markets: 10 Marketing's contributions to a sustainable society: 11 Creative destruction and destructive creations: Environmental ethics and planned obsolescence; Part V Public policy issues in marketing 12 Should marketers be persuading our children? A controversial

question13 Firearms and the common good: A meaningful discussion

Sommario/riassunto

about solutions; 14 Notre Dame and the Federal Trade Commission; Part VI Ethical issues in marketing; 15 From twins to strangers: Considerations of paired kidney donation across gift and market economies; 16 Ethics in selling: A case-oriented, stakeholder-focused approach; 17 Discerning ethical challenges for marketing in China; Part VII Conclusion; 18 Can we get there from here? Charting the contours of the common good; 19 Afterword: A blast from the past; Index

<P>Marketing is among the most powerful cultural forces at work in the contemporary world, affecting not merely consumer behaviour, but almost every aspect of human behaviour. While the potential for marketing both to promote and threaten societal well-being has been a perennial focus of inquiry, the current global intellectual and political climate has lent this topic extra gravitas.</P><P>Through original research and scholarship from the influential Mendoza School of Business, this book looks at marketing's ramifications far beyond simple economic exchange. It addresses four major topic are