Record Nr. UNINA9910798891103321 Autore Schwabish Jonathan A. Titolo Better presentations: a guide for scholars, researchers, and wonks // Jonathan Schwabish Pubbl/distr/stampa New York, [New York]:,: Columbia University Press,, 2016 ©2016 **ISBN** 0-231-54279-8 Descrizione fisica 1 online resource (192 pages) Classificazione MR 2000 Disciplina 658.4/52 Soggetti **Business presentations** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Previously issued in print: 2016. Nota di bibliografia Includes bibliographical references. Frontmatter -- Contents -- Acknowledgments -- Introduction -- Part Nota di contenuto One. Designing Your Presentation -- 1. Theory, Planning, and Design -- 2. Color -- 3. Type -- Part Two. Building Your Presentation -- 4. The Text Slide -- 5. The Data Visualization Slide -- 6. The Image Slide -- 7. The Scaffolding Slides -- Part Three. Giving Your Presentation --8. Presenting -- 9. The Technical Nitty-Gritty -- Conclusions --Further Readings -- References Sommario/riassunto Whether you are a university professor, researcher at a think tank, graduate student, or analyst at a private firm, chances are that at some point you have presented your work in front of an audience. Most of us approach this task by converting a written document into slides, but the result is often a text-heavy presentation saddled with bullet points, stock images, and graphs too complex for an audience to deciphermuch less understand. Presenting is fundamentally different from writing, and with only a little more time, a little more effort, and a little more planning, you can communicate your work with force and clarity. Designed for presenters of scholarly or data-intensive content, Better Presentations details essential strategies for developing clear, sophisticated, and visually captivating presentations. Following three core principles-visualize, unify, and focus-Better Presentations describes how to visualize data effectively, find and use images

appropriately, choose sensible fonts and colors, edit text for powerful delivery, and restructure a written argument for maximum engagement

and persuasion. With a range of clear examples for what to do (and what not to do), the practical package offered in Better Presentations shares the best techniques to display work and the best tactics for winning over audiences. It pushes presenters past the frustration and intimidation of the process to more effective, memorable, and persuasive presentations.