

1. Record Nr.	UNINA9910798391103321
Autore	Nichols David Andrew <1970->
Titolo	Engines of diplomacy : Indian trading factories and the negotiation of American empire // David Andrew Nichols
Pubbl/distr/stampa	Chapel Hill : , : The University of North Carolina Press, , [2016] ©2016
ISBN	979-88-908467-1-6 1-4696-2690-X 1-4696-2691-8
Descrizione fisica	1 online resource (271 p.)
Disciplina	323.1197
Soggetti	Trading posts - United States - History
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Cover; Half Title; Title; Copyright; Dedication; Contents; Illustrations, Maps, and Tables; Acknowledgments; Introduction; 1 A Trade upon Public Ground; 2 Local Agendas and National Goals; 3 Like So Many Armies; 4 The Commercial Ecology of the Indian Factory System; 5 Negotiation, Manipulation, and Alliance-Building; 6 Ten Commercial Embassies in Wartime; 7 Running Hard and Falling Behind; 8 Civilization versus Commerce; Notes; Bibliography; Index; A; B; C; D; E; F; G; H; I; J; K; L; M; N; O; P; Q; R; S; T; U; V; W; Y
Sommario/riassunto	"As a fledgling republic, the United States implemented a series of trading outposts to engage indigenous peoples and to expand American interests west of the Appalachian Mountains. Under the authority of the executive branch, this Indian factory system was designed to strengthen economic ties between Indian nations and the United States, while eliminating competition from unscrupulous fur traders. In this detailed history of the Indian factory system, David Andrew Nichols demonstrates how Native Americans and U.S. government authorities sought to exert their power in the trading posts by using them as sites for commerce, political maneuvering, and diplomatic action"--

