1. Record Nr. UNINA9910796614903321 Autore Rein Shaun Titolo The war for China's wallet: profiting from the new world order // Shaun Rein Pubbl/distr/stampa Boston:,: De|G Press,, [2018] ©2018 **ISBN** 1-5015-0751-6 Descrizione fisica 1 online resource (212 pages) Disciplina 330.951 Soggetti Globalization - China China Economic conditions 2000-China Commerce Lingua di pubblicazione Inglese **Formato** Materiale a stampa Monografia Livello bibliografico Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Frontmatter -- Advance Praise -- Acknowledgments -- About the Author -- Contents -- Introduction -- Preface -- Chapter 1: China's Economic Hammer -- Chapter 2: The Hammer and the Carrot --Chapter 3: America's Power Vacuum and the New Global Order: One Belt One Road and AIIB -- Chapter 4: Innovation and the State-Owned Sector -- Chapter 5: China's Outbound Investment: Clash of Cultures -- Chapter 6: Fear, Wellness, and Understanding the Chinese Consumer -- Chapter 7: The New Global Chinatowns: From Ramshackle to Luxurious Enclaves -- Chapter 8: Chinese Tourism: The CMR Chinese Hourglass Shopping Model -- Chapter 9: Conclusion -- Endnotes --Index Sommario/riassunto With Chinese-led initiatives such as One Belt One Road (OBOR) and the Asian Infrastructure Investment Bank (AIIB) combined with uncertainty due to US shifts in policy and apparent commitments over the past

With Chinese-led initiatives such as One Belt One Road (OBOR) and the Asian Infrastructure Investment Bank (AIIB) combined with uncertainty due to US shifts in policy and apparent commitments over the past decade, the stakes are high for companies looking to profit from the world's newest superpower. Post-financial crisis, China has emerged as the largest or second largest trading partner for most countries. It has become the second largest market for Fortune 500 companies like Starbucks, Apple, and Nike and drives growth for Hollywood and commodity products. Yet the profits come at a price for countries and

companies alike-they must adhere to the political goals of Beijing or else face economic punishment or outright banishment. Using primary research from interviews with hundreds of business executives and government officials, The War for China's Wallet will help companies understand how to profit from China's outbound economic plans as well as a shifting consumer base that is increasingly nationalistic. The countries and companies that get it right will benefit from China's wallet but those that do not will lose out on the world's largest growth engine for the next two decades. Check out the interviews at Bloomberg, Forbes, and Marketplace on this book: https://www. bloomberg.com/news/audio/2017-12-05/those-who-heed-china-spolitical-ambitions-will-benefit https://www.forbes. com/sites/russellflannery/2017/11/28/how-to-profit-from-chinasrising-nationalism/amp/ https://www.marketplace. org/2017/12/18/world/shaun-rein-interview Financial Times subscribers can read this review of The War for China's Wallet: https: //www.ft.com/content/b6bb55c4-e4b4-11e7-97e2-916d4fbac0da The book's review in South China Morning Post can be read at: http: //m.scmp.com/culture/books/article/2126477/book-review-warchinas-wallet-readable-if-one-sided-view-chinas