Record Nr. UNINA9910792969003321 Autore Kahane Adam **Titolo** Collaborating with the enemy: how to work with people you don't agree with or like or trust / / Adam Kahane; drawings by Jeff Barnum Pubbl/distr/stampa Berrett-Koehler Publishers Oakland, California:,: Berrett-Koehler Publishers, Incorporated,, [2017] 2017 **ISBN** 1-62656-823-5 1-62656-826-X 1-62656-824-3 Edizione [First edition.] Descrizione fisica 1 online resource (xviii, 131 pages): illustrations Collana BK business book Gale eBooks Disciplina 650.1/3 Soggetti Communication in management Management - Social aspects Conflict management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia A Reos Partners Publication. Note generali Includes bibliographical references and index. Nota di bibliografia Nota di contenuto 1. Collaboration is becoming more necessary and more difficult -- 2. Collaboration is not the only option -- 3. Conventional, constricted collaboration is becoming obsolete -- 4. Unconventional, stretch collaboration is becoming essential -- 5. The first stretch is to embrace conflict and connection -- 6. The second stretch is to experiment a way forward -- 7. The third stretch is to step into the game. Sommario/riassunto This book explains that workplace collaboration is difficult and yet increasingly necessary. Examples are given of collaboration techniques

that embraces discord as a means to achieve positive results.