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Nota di contenuto	Cover; Contents; Preface; Chapter 1 - The Pervasiveness of Assumptions about Human Nature; Chapter 2 - The Historical Background of Assumptions about Human Nature; Chapter 3 - Conceptualizing Philosophies of Human Nature; Chapter 4 - Measurement of Philosophies of Human Nature; Chapter 5 - Group Differences; Chapter 6 - Relationship of Philosophies of Human Nature to Attitude, Personality, and Aptitude Variables; Chapter 7 - Relationship of Philosophies of Human Nature to Interpersonal Behavior; Chapter 8 - Determinants of Philosophies of Human Nature Chapter 9 - The Zeitgeist and Philosophies of Human Nature, or, Where Did All the Idealistic, Imperturbable Freshmen Go? Chapter 10 - Philosophies of Human Nature: How Much Change is Possible?; Chapter 11 - A Time for Taking Stock; Appendix A: PHN Scale, in its Usual Format; Appendix B: PHN Subscale Items, Grouped by Subscale; Appendix C: Revised Subscales for PHN Scale; Appendix D: Behavior Insight Test; Appendix E: Interpretations of Government Policy Scale; Appendix F: Stack's Trust Rating Scale; Appendix G: Children's PHN Scale; Appendix H: Chi-Square Comparisons of CSQ Data; References Name Index Subject Index; About the Authors
Sommario/riassunto	Our suppositions about human nature colour everything from the way

we bargain with a used-car dealer to our expectations about further conflict in the Middle East. Our assumptions about human nature underlie our reactions to specific events. Wrightsman designed this second edition of his book to enhance our understanding of many significant issues about human nature, including the relationship of attitudes to behaviour, the unidimensionality of attitudes and the influence of social movements on beliefs.
