1. Record Nr. UNINA9910790866603321 Autore Puil van der John Titolo International contracting: contract management in complex construction projects / / John van der Puil, TiasNimbas Business School, Tilburg, the Netherlands, Arjan van Weele, Eindhoven University of Technology, the Netherlands London:,: Imperial College Press,, [2014] Pubbl/distr/stampa 2014 **ISBN** 1-908979-51-8 Descrizione fisica 1 online resource (xxxii, 490 pages): illustrations (chiefly color) Collana Gale eBooks Disciplina 692.8 Soggetti Construction contracts Export sales contracts Contractors' operations Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto part I. International contracting: defining the playing field -- part II. The contracting cycle -- part III. Project and risk management -- part IV. Legal issues in international contracting. Sommario/riassunto This book, about international contracting and contract management, is written from the angle of the contractor and discussed from an international perspective. It comments on real-life cases, taken from various kinds of projects: infrastructural works (roads, bridges, tunnels, rail roads), wind- and sunfarms, oil and gas installations, such as platforms, pipe lines, power generating works, and large buildings. The book is structured around the contracting cycle. Chapters include

tender process, landing and negotiating

dealing with the role of the contractor in international contracting, the