Record Nr. UNINA9910790855103321 Autore Chang C. M (Ching Ming), <1935-> **Titolo** Achieving service excellence: maximizing enterprise performance through innovation and technology / / C.M. Chang Pubbl/distr/stampa New York, New York (222 East 46th Street, New York, NY 10017):.: Business Expert Press, , 2014 **ISBN** 1-60649-545-3 Edizione [First edition.] Descrizione fisica 1 online resource (148 p.) Collana Service systems and innovations in business and society collection,, 2326-2699 Disciplina 338.4 Soggetti Service industries Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Part of: 2014 digital library. Nota di bibliografia Includes bibliographical references (pages 121-126) and index. Nota di contenuto Preface -- 1. Service growth -- 2. Strategic differentiation -- 3. Operational excellence -- 4. Take charge, conclusions -- Notes --References -- Index. Sommario/riassunto As the service sectors play an increasingly important role in all economies worldwide, service executives and professionals are well advised to recognize two main pathways to achieving sustainable success in services, namely, enhancing the strategic differentiation and operational excellence of their service enterprises; obviously, these executives and their employees need to develop the knowledge and skills required to achieve such success. This book discusses actionable methodologies needed to generate creative ideas, including deciding on which ones to pursue, how to justify projects financially, how to manage the development projects for innovative services, how to reach

out to customers, and how to offer them superior service support.