Record Nr. UNINA9910789453303321 Autore Swett Pamela Titolo Selling under the swastika: advertising and commercial culture in Nazi Germany / / Pamela Swett Pubbl/distr/stampa Stanford, California:,: Stanford University Press,, [2014] ©2014 0-8047-8883-9 **ISBN** Descrizione fisica 1 online resource (361 pages) Classificazione NQ 2290 Disciplina 659.10943/09043 Advertising - Political aspects - Germany - History - 20th century Soggetti Advertising - Germany - History - 19th century Advertising - Germany - History - 20th century Germany History 1933-1945 Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Bibliographic Level Mode of Issuance: Monograph Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Front matter -- Contents -- Abbreviations -- Introduction -- Chapter One. Advertising in the Weimar Republic -- Chapter Two. Coordination from Above and Below -- Chapter Three. Advertising and the Everyday in Peacetime -- Chapter Four. Buyers and Sellers -- Chapter Five. Advertising in the First Half of the War -- Chapter Six. Ads amid Ashes -- Notes -- Works Cited -- Index Selling under the Swastika is the first in-depth study of commercial Sommario/riassunto advertising in the Third Reich. While scholars have focused extensively on the political propaganda that infused daily life in Nazi Germany, they have paid little attention to the role played by commercial ads and sales culture in legitimizing and stabilizing the regime. Historian Pamela Swett explores the extent of the transformation of the German ads industry from the internationally infused republican era that preceded 1933 through the relative calm of the mid-1930s and into the war vears. She argues that advertisements helped to normalize the concept

of a "racial community," and that individual consumption played a larger role in the Nazi worldview than is often assumed. Furthermore, Selling under the Swastika demonstrates that commercial actors at all levels, from traveling sales representatives to company executives and

ad designers, enjoyed relative independence as they sought to enhance their professional status and boost profits through the manipulation of National Socialist messages.