1. Record Nr. UNINA9910789353803321 Autore Sunstein Cass R. Titolo Why nudge?: the politics of libertarian paternalism // Cass R. Sunstein Pubbl/distr/stampa New Haven, [Connecticut];; London, [England]:,: Yale University Press, , 2014 ©2014 **ISBN** 0-300-20692-5 Descrizione fisica 1 online resource (206 p.) Collana The Storrs Lectures Series Classificazione QW 300 Disciplina 323.0973 Paternalism - Political aspects - United States Soggetti Libertarianism - United States Consumer behavior - Political aspects - United States Choice (Psychology) - Economic aspects - United States Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Front matter -- Contents -- Introduction: Behaviorally Informed Nota di contenuto Paternalism -- ONE. Occasions for Paternalism -- TWO. The Paternalist's Toolbox -- THREE. Paternalism and Welfare -- FOUR. Paternalism and Autonomy -- FIVE. Soft Paternalism and Its Discontents -- Epilogue: The Lives We Save May Be Our Own -- Notes -- Acknowledgments -- Index Based on a series of pathbreaking lectures given at Yale University in Sommario/riassunto 2012, this powerful, thought-provoking work by national best-selling author Cass R. Sunstein combines legal theory with behavioral economics to make a fresh argument about the legitimate scope of government, bearing on obesity, smoking, distracted driving, health care, food safety, and other highly volatile, high-profile public issues. Behavioral economists have established that people often make decisions that run counter to their best interests-producing what Sunstein describes as "behavioral market failures." Sometimes we disregard the long term; sometimes we are unrealistically optimistic; sometimes we do not see what is in front of us. With this evidence in mind. Sunstein argues for a new form of paternalism, one that protects

people against serious errors but also recognizes the risk of

government overreaching and usually preserves freedom of choice. Against those who reject paternalism of any kind, Sunstein shows that "choice architecture"-government-imposed structures that affect our choices-is inevitable, and hence that a form of paternalism cannot be avoided. He urges that there are profoundly moral reasons to ensure that choice architecture is helpful rather than harmful-and that it makes people's lives better and longer.