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Autore	Hadnagy Christopher
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Chapter 6 Understanding Nonverbal Displays of Comfort and Discomfort; Neck and Face Pacifying; What to Watch For; Mouth Covers; What to Watch For; Lips; What to Watch For; Eye Blocking; What to Watch For; Self-Comforting and Head Tilts; What to Watch For; Summary; Part III Deciphering the Science; Chapter 7 The Human Emotional Processor; Introducing the Amygdala
How the Amygdala Processes InformationHijacking the Amygdala; Human See, Human Do; Reading Other People's Expressions; Your Own Emotional Content; Nonverbal Social Proof; Using Amygdala Hijacking as a Social Engineer; Summary; Chapter 8 The Nonverbal Side of Elicitation; Artificial Time Constraints; Sympathy/Assistance Themes; Ego Suspension; Ask How, When, and Why Questions; Conversational Signals; Action Unit 1: Inner Brow Raiser; Action Unit 2: Outer Brow Raiser; Action Unit 4: Brow Lowerer; Conversational Signals of Emotions; Breaking Down Conversational Signals; Batons; Underliner PunctuationQuestion Mark; Word Search; Nonverbal Conversational Signals; Conversational Signals as a Social Engineer; Summary; Part IV Putting It All Together; Chapter 9 Nonverbal Communication and the Human Being; Applying This Information as a Professional Social Engineer; Using This Book to Defend; Becoming a Critical Thinker; Summary; Index

Sommario/riassunto

Learn to identify the social engineer by non-verbal behavior
Unmasking the Social Engineer: The Human Element of Security focuses on combining the science of understanding non-verbal communications with the knowledge of how social engineers, scam artists and con men use these skills to build feelings of trust and rapport in their targets. The author helps readers understand how to identify and detect social engineers and scammers by analyzing their non-verbal behavior. Unmasking the Social Engineer shows how attacks work, explains nonverbal communications, and dem
