Record Nr. UNINA9910788553103321 Autore Neiva Junior Eduardo Titolo Communication games [[electronic resource]]: the semiotic foundation of culture / / by Eduardo Neiva Berlin; ; New York, : Mouton de Gruyter, c2007 Pubbl/distr/stampa **ISBN** 3-11-089775-X Descrizione fisica 1 online resource (320 p.) Collana Approaches to applied semiotics, , 1612-6769; ; 5 Classificazione AP 14000 Disciplina 302.2 Soggetti Communication and culture Semiotics Game theory Lingua di pubblicazione Inglese Materiale a stampa **Formato** Livello bibliografico Monografia Bibliographic Level Mode of Issuance: Monograph Note generali Nota di bibliografia Includes bibliographical references (p. [265]-296) and index. Nota di contenuto Front matter -- Acknowledgments -- Contents -- Foreword -- Part 1. Canonical games -- Chapter 1. Conflict -- Chapter 2. Coordination --Chapter 3. Contract -- Part 2. Ancestral games -- Chapter 4. Origin --Chapter 5. Sex, signals -- Part 3. Individual games -- Chapter 6. Strategies -- Chapter 7. Players -- Afterword -- Notes -- References -- Index Sommario/riassunto Communication Games is a new and radical interpretation of the relationship between culture and communication. It explores the idea

relationship between culture and communication. It explores the idea that culture and communication studies should be seen predominantly in relation to struggles and conflicts within the social arena. It criticizes the conventional heritage of the social sciences and humanities. Culture and communication are conceived not merely as means of integrating social actors, but as semiotic ways of providing fitness indicators that allow for the resolution of competition between individuals. From the perspective of Peircean semiotics and the Darwinian understanding of life processes, Communication Games redefines culture in terms of Darwin's notion of sexual selection. Moving on from the realization that sexual selection creates individual organisms with conflicting interests, Communication Games emphasizes the contribution of game theory to semiotics and communication studies. The book demonstrates how cooperation and shared conventions eventually emerge, and how conflicts are resolved through the display of costly and inflated signs. It

is from these inflated signs and the escalation of excessive messages that cultures gain a certain degree of stability. Communication Games proposes a new way of understanding culture, communication, and semiotic exchange in terms of game theory.