Record Nr. UNINA9910787898503321 Autore Marquardt Michael J Titolo Leading with questions: how leaders find the right solutions by knowing what to ask / / Michael J. Marquardt Pubbl/distr/stampa San Francisco, CA:,: Jossey-Bass,, [2014] ©2014 **ISBN** 1-118-83010-5 1-118-83222-1 Edizione [Revised and updated [edition].] 1 online resource (312 p.) Descrizione fisica Disciplina 658.4/5 Soggetti Leadership Communication in management Questioning Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Includes bibliographical references and index. Nota di bibliografia Nota di contenuto part I. The power of questions -- part II. Asking questions effectively -part III. A guide for leaders on when and how to ask. Sommario/riassunto How great leaders ask the right questions to get the right results Do people give you the information you need to perform well? Does everyone in your organization understand your vision for the future? Do you know what your boss is really thinking? Do you know that CCL research suggests that the ultimate key to successful leadership is an executive's ability to ask questions and create opportunities for others to ask questions? In this thoroughly updated new edition of his business classic Leading with Questions, internationally acclaimed

management consultant Michael Mar