Record Nr. UNINA9910787295803321 Autore Goncalves Marcus. Titolo Doing business in emerging markets: roadmap for success // Marcus Goncalves, Jose Alves, and Rajabahadur V. Arcot Pubbl/distr/stampa New York, New York (222 East 46th Street, New York, NY 10017): .: Business Expert Press, , 2015 **ISBN** 1-63157-018-8 Edizione [First edition.] Descrizione fisica 1 online resource (168 p.) Collana Economics collection, , 2163-7628 Disciplina 658.049 Soggetti International business enterprises International trade Developing countries Economic conditions Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Part of: 2014 digital library. Note generali Nota di bibliografia Includes bibliographical references (pages 131-147) and index. Nota di contenuto 1. Entering an emerging market -- 2. The importance of market research and business intelligence -- 3. Coping with political and economic risks -- 4. FCPA: dealing with corruption and crime -- 5. Coping with the global and emerging market crisis -- About the authors -- Advance quotes for doing business in emerging markets --Notes -- References -- Index. Reflects the challenges and opportunities facing international Sommario/riassunto businesses and professionals when operating in emerging markets. particularly in the wake of the financial crisis of 2008. This book is filled with valuable information and real-world facts and examples from across the globe. It covers all the key topics on conducting business in emerging markets, addressing important aspects of entering a new market, as well as post-entry issues and strategies, such as dealing with corruption, the application of the United States Foreign Corrupt Practice Act (FCPA), international market research and more, demonstrating how the emerging market context challenges traditional international business theories and even best practices. Marcus Goncalves, Fall 2014.