1. Record Nr. UNINA9910787138103321 Autore Smith Mike <1966-> Titolo Targeted: how technology is revolutionizing advertising and the way companies reach consumers / / Mike Smith New York:,: AMACOM,, 2015 Pubbl/distr/stampa ©2015 **ISBN** 0-8144-4901-8 Edizione [1st edition] Descrizione fisica 1 online resource (233 p.) Disciplina 659.1 659.111 Soggetti Internet advertising Internet marketing Target marketing Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di bibliografia Includes bibliographical references and index. ""Cover""; ""Title""; ""Copyright""; ""Contents""; ""Acknowledgments""; Nota di contenuto ""Introduction""; ""Chapter 1: The Congested Online Ecosystem""; ""Chapter 2: Search Engine Marketing""; ""Chapter 3: Auctions and the Development of Paid-Search Advertising""; ""Chapter 4: The Google Eclipse""; ""Chapter 5: Display Advertising and the Advent of Ad Networks""; ""Chapter 6: Real-Time Bidding and the Transformation of Online Advertising""; ""Chapter 7: How Real-Time Bidding Works""; ""Chapter 8: Right Media Builds Its Ad Server""; ""Chapter 9: Real-Time Bidding in Action"" ""Chapter 10: The Impact of Data on Digital Advertising"""Chapter 11: Data Collection and Its Effect on Privacy""; ""Chapter 12: New Technologies""; ""Notes""; ""Index""; ""A""; ""B""; ""C""; ""D""; ""E""; ""F""; ""G""; ""H""; ""I""; ""K""; ""L""; ""M""; ""N""; ""O""; ""P""; ""Q""; ""R""; ""S""; ""T""; ""U""; ""V""; ""W""; ""Z""; ""About the Author""; ""Free Sample Chapter from Ita€?s Not the Size of the Dataa€?Ita€?s How You Use It by Koen Pauwels""

> Far from the catchy television spots and sleek magazine spreads are comparatively modest ads that pop up on websites and in

> > searches. But don't be fooled-online advertising is

Sommario/riassunto

the

Internet

exploding. Growing at a compound annual rate near 20%, it is now the second-largest advertising channel in the United States. Part history, part guidebook, part prediction for the future, Targeted tells the story of the companies, individuals, and innovations driving this revolution. It takes readers behind the scenes-examin