Record Nr. UNINA9910786841103321 Autore Baskes Jeremy <1961-> Titolo Staying afloat [[electronic resource]]: risk and uncertainty in Spanish Atlantic world trade, 1760-1820 / / Jeremy Baskes Stanford, Calif., : Stanford University Press, 2013 Pubbl/distr/stampa **ISBN** 0-8047-8635-6 Descrizione fisica 1 online resource (xiv, 393 pages): illustrations (black and white) Collana Social Science History Social science history Disciplina 382.0946/01821 Soggetti Risk management - Spain - History Merchant marine - Spain - History Marine insurance - Spain - History Spain Colonies America History Spain Commerce America History America Commerce Spain History Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Bibliographic Level Mode of Issuance: Monograph Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Introduction: risk and uncertainty -- Staying informed: the risks of poor information in Atlantic world trade -- The institutions of trade and the reduction of market risk: the convoy system -- Comercio libre and the rise of commercial risk -- The rising demand for credit and the escalation of risk in the post-1778 era -- Trade in war and peace --Underwriting risk: the structure and organization of insurance partnerships in late eighteenth-century Cadiz -- Insuring against risk: analysis of insurance policies and the perception of risk in Atlantic world trade -- War and commercial crisis: the profitability of the Cadiz insurance industry in the 1790s -- Conclusion : staying afloat. Early modern, long-distance trade was fraught with risk and Sommario/riassunto uncertainty, driving merchants to seek means to reduce them. In the traditional historiography on Spanish colonial trade, the role of risk is largely ignored. Instead, the guild (consulado) merchants are depicted as anti-competitive monopolists who manipulated markets and

exploited colonial consumers. This book argues that much of the commercial behaviour interpreted by modern historians as predatory

was instead designed to reduce the uncertainty and risk of Atlantic world trade.