1. Record Nr. UNINA9910786590303321 Autore Neal Lawrence E. **Titolo** Retailing and the public / / Lawrence E. Neal Pubbl/distr/stampa London;; New York:,: Routledge,, 2013 **ISBN** 1-136-24586-3 0-203-10368-8 1-283-86181-X 1-136-24587-1 Descrizione fisica 1 online resource (209 p.) Routledge library editions. Retailing and distribution Collana 381 Disciplina Soggetti Retail trade Department stores Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia "First published in 1932"--T.p. verso. Note generali Nota di bibliografia Includes bibliographical references. Nota di contenuto Cover: RETAILING AND THE PUBLIC: Title Page: Copyright Page: Table of Contents; FOREWORD; INTRODUCTION; PART I; SECTION I SURVEY OF RETAILING ORGANISATIONS; CHAPTER I. PRELIMINARY; CHAPTER II. THE SMALL INDEPENDENT SHOP; CHAPTER III. THE SPECIALITY SHOP; CHAPTER IV. THE DEPARTMENTAL STORE; CHAPTER V. THE MULTIPLE SHOP: CHAPTER VI. THE CO-OPERATIVE MOVEMENT: CHAPTER VII. THE "" FIXED-PRICE "" CHAIN STORE; CHAPTER VIII. THE CHARACTERISTICS OF MULTIPLE ORGANISATIONS; CHAPTER IX. CLUB TRADING; CHAPTER X. MAIL ORDER BUSINESS: SECTION 2 THE DEPARTMENTAL STORE IN ACTION; CHAPTER XI. THE BUILDING CHAPTER XII. THE ORGANISATIONCHAPTER XIII. BUDGETARY CONTROL OF MERCHANDISING; CHAPTER XIV. BUDGETARY CONTROL OF EXPENSES: PART II TO-DAY AND TO-MORROW; CHAPTER XV. AN OBJECTIVE ANALYSIS OF RETAILING; CHAPTER XVI. FUTURE TRENDS Sommario/riassunto In one of the first books to treat retailing as a subject of serious analysis, Retailing and the Public examines the state of one of the most important industries in the country. Retailing gives direct employment to more people than any other trade; it accounts for over half of

national income. No other industry affects the public as much as

retailing does. These facts stand as true today as they did in the 1930s,

and this classic text, groundbreaking in its time, shines as much light on the present as it does the past. First published 1932.