

1. Record Nr.	UNINA9910785622103321
Autore	Mignolo Walter
Titolo	Local histories/global designs [[electronic resource] ] : coloniality, subaltern knowledges, and border thinking // Walter D. Mignolo ;with a new preface
Pubbl/distr/stampa	Princeton, NJ, : Princeton University Press, 2012
ISBN	1-283-57148-X 9786613883933 1-4008-4506-8
Edizione	[With a New preface by the author]
Descrizione fisica	1 online resource (417 p.)
Collana	Princeton studies in culture/power/history
Disciplina	901
Soggetti	Colonies Postcolonialism Culture Knowledge, Theory of - Political aspects Hermeneutics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	First published: 2000.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Front matter -- Contents -- Preface to the 2012 Edition -- Preface and Acknowledgments -- Introduction. On Gnosis and the Imaginary of the Modern/Colonial World System -- Part One. IN SEARCH OF AN OTHER LOGIC -- Part Two. I AM WHERE I THINK: THE GEOPOLITICS OF KNOWLEDGE AND COLONIAL EPISTEMIC DIFFERENCES -- Part Three. SUBALTERNITY AND THE COLONIAL DIFFERENCE: LANGUAGES, LITERATURES, AND KNOWLEDGES -- AFTERWORD. An Other Tongue, An Other Thinking, An Other Logic -- Bibliography -- Index -- Back matter
Sommario/riassunto	Local Histories/Global Designs is an extended argument about the "coloniality" of power by one of the most innovative Latin American and Latino scholars. In a shrinking world where sharp dichotomies, such as East/West and developing/developed, blur and shift, Walter Mignolo points to the inadequacy of current practices in the social sciences and area studies. He explores the crucial notion of "colonial difference" in the study of the modern colonial world and traces the emergence of an

epistemic shift, which he calls "border thinking." Further, he expands the horizons of those debates already under way in postcolonial studies of Asia and Africa by dwelling in the genealogy of thoughts of South/Central America, the Caribbean, and Latino/as in the United States. His concept of "border gnosis," or sensing and knowing by dwelling in imperial/colonial borderlands, counters the tendency of occidentalist perspectives to manage, and thus limit, understanding. In a new preface that discusses Local Histories/Global Designs as a dialogue with Hegel's Philosophy of History, Mignolo connects his argument with the unfolding of history in the first decade of the twenty-first century.

2. Record Nr.	UNINA990005875910403321
Autore	Seidlhofer, Barbara
Titolo	Approaches to summarization : discourse analysis and language education / Barbara Seidlhofer
Pubbl/distr/stampa	Tübingen, : Narr, 1995
ISBN	3-8233-4934-1
Descrizione fisica	XII, 298 p. : ill. ; 23 cm
Collana	Language in performance ; 11
Disciplina	410
Locazione	FLFBC
Collocazione	410 SEID 01
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia

3. Record Nr.	UNINA9910956738803321
Autore	Ready Romilla
Titolo	Neuro-linguistic programming workbook for dummies // Romilla Ready and Kate Burton
Pubbl/distr/stampa	Chichester, West Sussex, England ; ; Hoboken, N.J., : John Wiley & Sons, Ltd., 2008
ISBN	9780470723999 0470723998
Edizione	[[Rev. ed.].]
Descrizione fisica	1 online resource (306 p.)
Collana	For Dummies
Altri autori (Persone)	BurtonKate <1962->
Disciplina	158.1
Soggetti	Neurolinguistic programming
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	About the Authors; Contents at a Glance; Table of Contents; Introduction; About This Book; Foolish Assumptions; Characters in This Book; How This Book Is Organised; Icons Used in This Book; Where to Go from Here; Part I Setting Up Your NLP Journey; Chapter 1 Where Are You Right Now?; Explaining the Basics of NLP; Lining Up at the Starting Block; Beginning with Your Intent; Taking Responsibility for Your Learning; Noting the Nuggets as You Go; Having Fun Is a Must; Chapter 2 Getting Your Mindset Right with NLP; Surveying Cause and Effect; Revisiting the NLP Presuppositions; Charting the Maps Changing Focus through Your ProjectionsPicking Your Mindset; Chapter 3 Planning Your Road Map; Mapping Your Life Journey; Shooting for the Stars; Checking for Smarter than SMART Goals and Well-formed Outcomes; Questioning Cartesian Style; Staying on Track for Your Journey; Rolling Smoothly Along; Making the Difference; Chapter 4 Working with Your Unconscious Mind; Recognising Conscious and Unconscious Behaviours; Searching for Hidden Messages; Discovering Fears You Hadn't Spotted; Integrating Your Separate Parts; Getting Centred; Chapter 5 Recognising How You Filter Your Thinking Checking the Communication ModelTransmitting for Reception; Recognising Blocked Filters; Shifting Memories; Part II Connecting with the World; Chapter 6 Seeing, Hearing, Feeling; Uncovering Your VAK Preferences; Matching and Moving through VAK Preferences;

Desensitising VAK; Turning Up the Passion; Detecting Patterns; Chapter 7 Developing Rapport; Looking at Your Key People; Matching and Mirroring; Pacing and Leading; Breaking Rapport; Stepping into the Other Person's Shoes; Chapter 8 Influencing with Metaprograms; Listening for Metaprograms and Discovering Filters; Winning Combinations  
Putting Metaprograms to Use  
Part III Honing Your NLP Toolkit; Chapter 9 Managing Your Emotions; Appreciating the Abilities of Anchors; Setting Anchors; Facing Up to Challenges; Capturing the Positives; Breaking the Chains that Bind; Checking the Triggers for a Week; Dealing with Criticism; Chapter 10 Taking Charge of Your Experiences; Recording Your Memory; Getting Acquainted with Submodalities; Associating and Dissociating; Mending Memory Lane; Cleaning Up Your Experiences; Overcoming Tough Emotional Times; Chapter 11 Aligning Yourself with Your Purpose; Looking at the Logical Levels  
Going for Easy Change  
Focusing on Your Identity, Values, and Beliefs; Valuing the Job of Your Dreams; Flowing Through the Levels for a Purposeful Life; Chapter 12 Changing Strategies for Success; Describing Strategies; Evaluating Your Strategies; Deconstructing Strategies; Discovering Someone's Strategy; Creating New Patterns; Deep Breathing: A Calming Strategy; Chapter 13 Working with Your Time Line; Discovering Your Personal Time Line; Putting Your Time Line to Work for You; Placing Goals in Your Time Line; Connecting Back; Popping In and Out of Time  
Part IV Riding the Communications Escalator

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## Sommario/riassunto

If you are one of the millions of people who have already discovered the power of NLP, Neuro-linguistic Programming Workbook For Dummies will allow you to perfect its lessons on how to think more positively and communicate more effectively with others. This workbook is packed with hands-on exercises and practical techniques to help you make the most of NLP's toolkit for new thinking and personal change. These can have an impact on many aspects of your life: from helping you change your negative beliefs, to building rapport and influencing others, to taking charge of the dire

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