

1. Record Nr.	UNINA9910785407303321
Autore	Marar Ziyad
Titolo	Deception // Ziyad Marar
Pubbl/distr/stampa	Abingdon, Oxon : , : Routledge, , 2014
ISBN	1-317-48868-7 1-317-48869-5 1-315-71035-8 1-282-94738-9 9786612947384 1-84465-420-6
Descrizione fisica	1 online resource (vii, 165 pages) : digital, PDF file(s)
Collana	The art of living series
Disciplina	991.95
Soggetti	Deception Self-deception
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	First published in 2008 by Acumen.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Homo credens : the believer -- Deceiving ourselves : you can't always know what you want -- Deceiving each other : the techniques of sincerity -- "It's beyond my control" and other moral masquerades -- To thine own self be true?
Sommario/riassunto	Most of us think we are about 15 per cent cleverer, nicer, more attractive and better drivers than others think we are. It seems deception begins at home. After all the most convincing liars convince themselves first. Sellers and buyers, parents and children, friends and lovers must conceal from each other the unutterable truth that they dont believe or want the same things. In this book, Ziyad Marar throws a revealing light on the many ways deception is woven into the texture of human life: our wiring leaves us easily suckered by persuasive illusions, while our contradictory desires (for sex and honesty, money and kindness, for cake and losing weight) force us to cook up self-serving stories. We manage flattering impressions with effortless skill, while pretending our sins and self-indulgences are beyond our control. Drawing on insights from philosophy, psychology and literature Marar explores the implications for living well in the

shadow of Kants humbling thought that out of the crooked timber
of humanity, no straight thing was ever made.
