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Titolo	Capitol investments [[electronic resource]] : the marketability of political skills // Glenn R. Parker
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Descrizione fisica	1 online resource (215 p.)
Collana	Economics, cognition, and society
Disciplina	650.14024/32873
Soggetti	Legislators - United States Politicians - United States Lobbyists - United States Occupational training - United States Career development - United States Human capital - Political aspects - United States
Lingua di pubblicazione	Inglese
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Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. 183-191) and index.
Nota di contenuto	Introduction -- Politicians, institutions, and human capital; or, Becker goes to Washington -- Methodology : data and variables -- Congress as workplace : the production of marketable human capital -- Returns to specialized training : career mobility and grooming lobbyists -- Returns to general training : competitive wages--but at a price -- Summary of findings and implications.
Sommario/riassunto	A sophisticated yet accessible analysis of the acquisition and marketability of political skills