Record Nr. UNINA9910785136403321 Innovative solutions: what designers need to know for today's **Titolo** emerging markets / / editors, Apala Lahiri Chavan and Girish V. Prabhu Pubbl/distr/stampa Boca Raton:,: Taylor & Francis,, 2010 **ISBN** 0-429-07532-4 1-4398-1050-8 Descrizione fisica 1 online resource (260 p.) Altri autori (Persone) ChavanApala Lahiri PrabhuGirish V Disciplina 658.5/75 Soggetti New products User-centered system design Cross-cultural studies Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia A CRC title. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Front cover; Contents; Preface; Editors; Authors; Chapter 1: An Introduction to Emerging Markets; Body; Chapter 2: Key Themes of Working in Emerging Markets; Chapter 3: Aspects of Innovation: Researchand Technology; Chapter 4: Usage Ecosystems: Dynamics of Emerging Markets; Chapter 5: Understanding Users in Emerging Markets: What's Different?; Chapter 6: Case Studies; Chapter 7: Interviews: Back cover Sommario/riassunto Expanding into emerging markets brings with it a specific set of challenges for designing products and services. Not only do cultural differences play a role in what, how, and why customers behave the way they do, but existing technologies, distribution channels, and the wants and needs of consumers become additional challenges when establishing market shares in the developing world. Innovative Solutions: What Designers Need to Know for Today's Emerging Markets describes the landscape of these new markets and discusses research and design methodologies tailored to them.