

1. Record Nr.	UNINA9910785102203321
Autore	Obitz Cornelia
Titolo	Supermarket differentiation in the UK [[electronic resource]] : a theoretical and empirical investigation // Cornelia Obitz
Pubbl/distr/stampa	Hamburg, : Diplomica Verlag, 2009
ISBN	3-8366-2029-4
Descrizione fisica	1 online resource (68 p.)
Disciplina	381.45664002573 381/.45664/002573
Soggetti	Supermarkets - Great Britain Product differentiation
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Title from cover.
Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	Supermarket differentiation in the UK; TABLE OF CONTENTS; LIST OF FIGURES; CHAPTER 1 INTRODUCTION; CHAPTER 2 SETTING THE SCENE; CHAPTER 3 LITERATURE REVIEW; CHAPTER 4 METHODOLOGY; CHAPTER 5 FINDINGS AND ANALYSES; CHAPTER 6 CONCLUSION; REFERENCES; Appendix
Sommario/riassunto	This book examines and explains the current situation and problems of supermarket chains in England. Supermarket chains are operating in a profitable market but they are confronted with the problem of high competition and compared to manufacturers they have only few possibilities to differentiate. Especially the importance of differentiation is questioned in this book. It is examined whether differentiation is really essential for gaining competitive advantage. For a comprehensive and substantiated demonstration secondary theoretical data and a study with primary data is used. With

2. Record Nr.	UNINA9910790520803321
Autore	Holloman Christer
Titolo	The social media MBA in practice : an essential collection of inspirational case studies to influence your social media strategy // Christer Holloman
Pubbl/distr/stampa	Hoboken : , : Wiley, , 2013
ISBN	1-118-52451-9 1-118-52452-7
Edizione	[1st edition]
Descrizione fisica	1 online resource (319 p.)
Classificazione	BUS090010
Disciplina	658.8/72
Soggetti	Internet marketing Social media
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	part I. Set-up -- part II. Social media strategy -- part III. Social by department.
Sommario/riassunto	"The inside information that marketers and social media practitioners have been dying to get hands onIt seems like every day another self-appointed social media "guru" appears on the scene, offering to sell you his or her "surefire" cure for what ails you. Don't you think it's time you heard from the real experts--i.e., folks like you who are responsible for delivering their companies' social media strategies? Based on extensive interviews with marketing, media and networking professionals at many of today's most admired brands and companies, this book provides you with detailed examples of the social media strategies in place at, among others, Virgin Atlantic, Barclays, Skype, Dell, John Lewis, Ranstad, Honda, HP, E.con, and Chevrolet. The most comprehensive set of "blueprints" available in one book for delivering social media strategies more successfully Includes in-depth case studies packed with hand-on-advice that you can put to work in your company immediately Covers all-important strategic social media activities--from improving relationships with customers to generating more sales, product testing to team building The Companion Website features a gold mine of additional material, updates, war stories and

much more"--
