Record Nr. UNINA9910784648903321 Autore Comstock George A **Titolo** The psychology of media and politics [[electronic resource] /] / George Comstock, Erica Scharrer Burlington, MA,: Elsevier Academic Press, c2005 Pubbl/distr/stampa **ISBN** 1-280-62857-X 9786610628575 0-08-045425-9 Descrizione fisica 1 online resource (329 p.) Altri autori (Persone) ScharrerErica Disciplina 320/.01/4 Soggetti Communication in politics Mass media - Political aspects Political psychology Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Front cover; Title page; Copyright page; front matter; PREFACE; ACKNOWLEDGEMENTS; Table of contents; First chapter; I: Early Knowledge; 1. Conventional Wisdom; I. THE THIRD PERSON; II. CONFORMITY: III. PERSONAL EXPERIENCE: IV. THREE PROPOSITIONS: 2. Necessary Corrections; I. AMBIGUITIES; II. MISAPPLICATION; III. RETHINKING THE PERSONAL; IV. OUR INTENTIONS; II: Press and Public; 3. The New Media; I. THREE FACTORS; III. CONTEMPORARY MEDIA; 4. The Goods; I. UNDER THE MAGNIFYING GLASS; II. ON THE SHELVES; III. NARRATIVE AND NORMALIZATION; 5. Heterogeneous Faces; I. OUR MODEL: II. DROPOUTS III. PARTICIPANTSIV. ELECTORAL CYCLE; V. NONVOTING; VI. SEARCHING FOR INFORMATION; VII. INTEREST AND MOTIVE; III: The Collective Self; 6. Using the Media; I. TOPICS, ISSUES, EVENTS, AND PEOPLE; II. ANONYMOUS OTHERS; III. WHAT OTHERS THINK; IV. EXPERIENCES OF OTHERS; V. EMOTIONS AND SURVEILLANCE; VI. PRIMACY OF THE MEDIA; 7. Beyond Politics; I. SOCIAL INFLUENCE; II. CONSUMER BEHAVIOR; III. SOCIALIZATION; back matter; REFERENCES; EPILOGUE; indices; AUTHOR INDEX; SUBJECT INDEX

Research indicates that people discount their own opinions and

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experiences in favor of those of ""experts"" as espoused in the media. The framing of news coverage thus has a profound impact on public opinion, and political decision making as a response to public outcry. However, the choice of how to frame the news is typically made to solicit viewership and high ratings rather than to convey accurate and meaningful information. This book discusses why people discount their own opinions, how the media shapes the news, when this drives political decision making, and what the effect is on the fut