Record Nr. UNINA9910784485303321 Autore Lerbinger Otto Titolo Corporate public affairs: interacting with interest groups, media, and government / / Otto Lerbinger Mahwah, N.J.:,: Lawrence Erlbaum,, 2006 Pubbl/distr/stampa **ISBN** 1-135-59998-X 1-135-59999-8 1-282-32610-4 9786612326103 1-4106-1726-2 Descrizione fisica 1 online resource (496 p.) Collana LEA's communication series Disciplina 659.2/85 Soggetti Corporations - Public relations Corporations - Political activity Social responsibility of business Lingua di pubblicazione Inglese Materiale a stampa **Formato** Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references and indexes. Nota di bibliografia Nota di contenuto Contents: Preface: I: Introduction: 1 An Overview of Corporate Public Affairs; II: Interest Group Strategies; 2 Interest Group Strategies and Forms of Opinion Leader Communication; 3 Conflict Resolution: Mediation and Negotiation; III: Media Strategies; 4 Proactive Media Relations; 5 Gaining Semicontrol Over the Media: Broadcast Appearances; 6 Gaining Complete Control Over the Media: Advocacy Advertising; 7 Holding the Media Accountable and Suing; 8 Bypassing the News Media: Direct Communication: IV: Governmental Strategies: 9 Direct Lobbying; 10 Grassroots Lobbying; 11 Electoral Activities 12 Litigation CommunicationV: Dominance Versus Competition; 13 Ascendancy of Corporate Power; 14 Constructing a Competitive Political Marketplace; 15 Heeding the Public Interest; Author Index; A; B; C; D; E; F; G; H; I; J; K; L; M; N; O; P; R; S; T; U; V; W; Y; Z; Subject Index; A; B; C; D; E; F; G; H; I; J; K; L; M; N; O; P; Q; R; S; T; U; V; W; Y; Z; Sommario/riassunto Exploring the increasing interest in public affairs by organizations, the author indicates that more and more frequently corporations are

establishing public affairs positions - typically within public relations

departments - to respond to issues and concerns arising out of the sociopolitical environment in which the corporation functions.