Record Nr. UNINA9910783975303321 Autore Rubin Vicky Titolo The business occupier's handbook: a practical guide to acquiring, occupying, and disposing of business premises / / Vicky Rubin, in association with Clifford Chance London;; New York:,: E & FN Spon,, 1997 Pubbl/distr/stampa **ISBN** 1-135-81761-8 1-135-81762-6 1-280-14179-4 9786610141791 0-203-98888-4 Edizione [1st ed.] Descrizione fisica 1 online resource (293 p.) Disciplina 333.337 333.3387 Real estate management Soggetti Office buildings - Management Commercial buildings - Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Preliminaries; Contents; Foreword; Acknowledgements; Introduction; 1 Strategic and background issues; 2 Acquisition; 3 Transaction structure and terms; 4 Managing costs and occupation; 5 Exit and lease renewal; A Measurement for valuations; B Lease summary checklist; C Addresses and information sources: Index Sommario/riassunto Whatever your type of business, this practical handbook will help you to manage your premises effectively. Whether you are a tenant or an owner-occupier, it will enable you to take an informed approach to commercial property, helping you to negotiate successful transactions, deal with ongoing management issues effectively and get the most from advisers and agents. The handbook takes a practical approach using worked examples and checklists. It provides a step-by-step guide to all the stages of occupation with comprehensive coverage of

all the relevant legal and technical information, including