

1. Record Nr.	UNINA9910706850703321
Titolo	Russian violations of borders, treaties, and human rights : hearing before the Committee on Foreign Relations, United States Senate, One Hundred Fourteenth Congress, second session, June 7, 2016
Pubbl/distr/stampa	Washington : , : U.S. Government Publishing Office, , 2018
Descrizione fisica	1 online resource (iii, 57 pages)
Collana	S. hrg. ; ; 114-741
Soggetti	Human rights - Russia (Federation) Arms control - Russia (Federation) Legislative hearings. Russia (Federation) Military relations Russia (Federation) Foreign relations United States United States Foreign relations Russia (Federation)
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Print version is available for sale by the Superintendent of Documents, U.S. Government Publishing Office.
Nota di bibliografia	Includes bibliographical references.

2. Record Nr.	UNINA9910783872603321
Autore	Sayers Philip <1945, >
Titolo	Managing sport and leisure facilities : a guide to competitive tendering // Philip Sayers
Pubbl/distr/stampa	[United Kingdom] : , : Spon Press, , 1991
ISBN	1-135-82881-4 1-135-82882-2 1-280-10596-8 9786610105960 0-585-45692-5 0-203-47399-X
Descrizione fisica	1 online resource (288 p.)
Disciplina	790.06 796.06841 796.069
Soggetti	Sports facilities - Great Britain - Management Leisure industry - Great Britain - Management Contracts for work and labor - Great Britain
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di contenuto	Managing Sport and Leisure Facilities A guide to competitive tendering; Copyright; Contents; Preface; Chapter 1 Background to leisuremanagement; Early developments; Leisure revolutions; Market differentiation; Rise or fall; The political dimension; The Local Government Act 1988; Summary; Addendum: The 1988 Act. Amended; Chapter 2 Client contractpreparations; Compulsory competitive tendering; The contract documentation; Legal formalities; Customer care formalities; Inviting tenderers; Summary; Addendum: Contractor appraisals; Chapter 3 The financial basis; Income; Leisure gain? Building maintenanceThe bid; Profit or loss; Insurance; Summary; Addendum: Income options; Chapter 4 Business planning and tendering; Income projections; Forward planning; Company review; Preparing the bid; Staff costs; Compiling the bid; Determining income; Client permissions; Tender submission; Summary; Addendum:

Management data; Chapter 5 Recreation contractors-tender experiences; Crossland Leisure; An analysis of documents; City Centre Leisure; Circa Leisure plc; Summary; Addendum: Client control; Chapter 6 Delegation and contract management; Technical and recreational delegation

Delegation and motivationOperating to a budget; Financial delegation; Organization and structure; Financial responsibility; Incentives; Year on year comparisons; Business strategy; Summary; Addendum: Defaults, penalties and control; Chapter 7 Hotels: the leisureexperience; A Role Model; Local authority hotels; The Harperley Hotel; Hotel management principles; The Great Western Royal Hotel; Summary; Addendum: Service standards in hotels; Chapter 8 Catering andsubcontracting; Subcontracting; Arranging subcontracts; Catering as a subcontract; Catering management; Trading reports; Profit or loss

SummaryAddendum: Catering controls; Chapter 9 Performance indicators; The basis for performance indicators; General business indicators; Client indicators; Client and contractor measurements; Contractor indicators; Contract performance; Summary; Addendum: Performance indicators; Chapter 10 Management buyouts; Basic principles; Qualifying conditions; The Westminster 'buyout'; The Rochford 'buyout'; The Audit Commission; Summary; Addendum: The advice of the Audit Commission; Chapter 11 Quality assurance; Quality control; Quality assurance; Key elements; Implementation; Quality circles; Summary

Addendum: Quality assurance guidelinesChapter 12 Promotions andMarketing; Advertizing; Under new management; Sponsorship; Customer assessments; Questionnaires; Contract monitoring; Targeted marketing; Delegation; Marketing; Summary; Addendum: Target groups; Chapter 13 Conclusions; Civic Leisure; Competitive management; A summary of management; The way forward; Who benefits?; Appendix A Outline contractdocuments; Appendix B Preparing specifications; Appendix C Government directives; Appendix D Customer satisfactionsurveys; Appendix E Acknowledgements andreferences; Index

Sommario/riassunto

Concise and thoroughly detailed *Managing Sport and Leisure Facilities* is a clean operating guide to leisure management by contract, providing expert advice for both contractor and client. The author includes extracts from the relevant legislation and tender documents, and shows you how to submit a winning tender. He provides guidance on how to carry out customer surveys and also covers special items such as operating leisure facilities in hotels and sub-contracting catering services.
