Record Nr. UNINA9910783820103321 Autore Read Lauren <1971, > Titolo The financing of small business: a comparative study of male and female business owners / / Lauren Read London;; New York:,: Routledge,, 1998 Pubbl/distr/stampa **ISBN** 1-134-70094-6 1-134-70095-4 1-280-33694-3 0-203-26960-8 0-203-02494-X Descrizione fisica 1 online resource (246 p.) Collana Routledge Studies in Small Business 658.15/92 Disciplina Soggetti Small business - Finance Business enterprises - Finance Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references (p.202-224) and index. Nota di contenuto Book Cover: Title: Contents: List of figures: List of tables: Preface: Acknowledgements; The growth and characteristics of female entrepreneurship; Explaining the growth of female entrepreneurship; The problems faced by female entrepreneurs: Summary, research rationale and overview; The financing of women-owned businesses: an empirical overview and theoretical framework; The financing of women-owned businesses: a theoretical framework; Explaining the problems faced in the financing of women-owned businesses: a contextual approach; Conclusion and research agenda Research into the financing of women-owned businesses: methodological considerations The financing of women-owned businesses in the UK: research method; Data collection: practical and conceptual difficulties; Sample overview; Summary and conclusion; Raising finance: the use of and attitudes towards sources of small business finance: The characteristics of small business finance: Explaining the reliance on internal sources of finance; Raising bank finance: an in-depth analysis; Conclusion; The characteristics of the

banking relationship; The small business-banking relationship: an

overview

The use of banks The banking relationship; Conclusion; The role of networking in the financing of male and female-owned businesses; Networking behaviour and the size of small business networks; Network profiles; Conclusion; Conclusions, implications and an agenda for future research; Research implications; Limitations and an agenda for future research; Notes; Bibliography; Index

Sommario/riassunto

A detailed empirical study of how small business owners finance their enterprises, this volume compares the experiences of women with those of men. The author redresses an over-reliance on subjective and anecdotal evidence of discrimination in this area with a controlled study of forty matched pairs of male/female owners and their strategies for raising finances. The research reveals the importance of adopting a theoretical framework in which the role of gender in the financing of small businesses is considered, and the practical implications for female entrepreneurs, banks and policy-makers.