

1. Record Nr.	UNINA9910462034203321
Autore	Rothman Irv
Titolo	Out-executing the competition [[electronic resource]] : building and growing a financial services company in any economy // Irv Rothman
Pubbl/distr/stampa	Hoboken, N.J., : Wiley, 2012
ISBN	1-280-78462-8 9786613695017 1-118-40905-1
Edizione	[1st ed.]
Descrizione fisica	1 online resource (240 p.)
Classificazione	BUS027000
Disciplina	332.1092 B
Soggetti	Investment advisors - United States Stockbrokers - United States Finance - United States Investments - United States Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	Out-Executing the Competition; Contents; Preface; Chapter 1: Craziest Idea I've Ever Heard-Let's Do It!; Chapter 2: Proud Son of Bayonne; Chapter 3: School Days, School Days . . .; Chapter 4: Baghdad by the Bay; Chapter 5: The AT&T Rollercoaster; Chapter 6: It's Got to Be about the Customer; Chapter 7: A Seat at the Head of the Table; Chapter 8: One Company, Worldwide; Chapter 9: Global Recessions: A Survivor's Manual; Chapter 10: We're Gonna Go for What's Behind Door Number Three; Chapter 11: Around the World in 180 Days; Chapter 12: Getting Your Fingernails Dirty Chapter 13: Transforming Your BusinessChapter 14: Communicating the Message; Chapter 15: Charisma Bypass? Leadership and the High-Performing Team; Chapter 16: To There, From Here; About the Author; Index
Sommario/riassunto	"An inside look at what makes a successful financial services companyIrv Rothman may not have considered a career in the financial services early on, but he ended up in leadership positions at AT&T,

Compaq and, for over a decade, Hewlett-Packard. His consistent record of success and insider perspective make him the perfect guide to the art of building and growing a financial services company, and in *Out-Executing the Competition* he shares his remarkable story and years of experience, giving readers a glimpse into his numerous accomplishments and providing takeaways they can apply to their own companies, whatever the industry. An engaging and lively account of Rothman's career focusing on his work at financial services companies during some of the most economically challenging periods of the past thirty years, the book explores the methods and tactics he used to help his companies not only weather financial uncertainty, but to thrive. Tells the story of financial services company expert Irv Rothman, in his own words Includes invaluable insights into how to build a financial services company that can survive and thrive in even the toughest economic climate Helps readers working at financial services companies and in other industries to construct solid businesses that can outperform their competition Part biography, part how-to guide, *Out-Executing the Competition* is the ultimate inside look at building a financial services company that's sure to succeed"--

2. Record Nr.	UNINA9910783605203321
Autore	Zhang Mei <1963, >
Titolo	China's poor regions : rural-urban migration, poverty, economic reform, and urbanisation / / Mei Zhang
Pubbl/distr/stampa	London ; ; New York : , : RoutledgeCurzon, , 2003
ISBN	1-134-35696-X 1-138-36203-4 1-134-35697-8 1-280-04926-X 0-203-38083-5
Descrizione fisica	1 online resource (222 p.)
Collana	RoutledgeCurzon studies on the Chinese economy
Disciplina	339.4/6/0951091734
Soggetti	Rural-urban migration - China Rural poor - China
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Book Cover; Title; Copyright; Contents; Preface; Acknowledgements; Introduction; 1 Poverty and migration a theoretical overview; 2 Poverty and internal migration in China; 3 Case study region and methodology; 4 Case study analysis sending areas; 5 Case study analysis destinations; 6 To what extent can rural urban migration resolve rural poverty; Appendix: Questionnaires and discussion outlines used in the case study; Notes; Bibliography; Index
Sommario/riassunto	The number of poor people in China is huge, despite recent economic advances. This book investigates the problem of poverty in China's regions, discussing in particular the role of rural-urban migration in reducing poverty. It surveys the distribution and characteristics of poverty, examines anti-poverty initiatives by the Chinese government and includes the results of original research conducted in Shanxi, a typical province in Central China.