Record Nr. UNINA9910783251603321 **Titolo** E-business management: integration of Web technologies with business models Boston, MA:,: Springer US,, 2002 Pubbl/distr/stampa **ISBN** 1-280-20035-9 9786610200351 0-306-47548-0 1 online resource (XIV, 463 p.) Descrizione fisica Collana Kluwer's integrated series on information systems E-business management Disciplina 658/.054678 Electronic commerce - Management Soggetti Business enterprises - Communication systems - Management Commerce **Business & Economics** Marketing & Sales Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Bibliographic Level Mode of Issuance: Monograph Nota di contenuto

E-Business Management: A Primer -- E-Business and Beyond -- The Neo-Intermediation -- Driving Forces for M-Commerce Success -- e-Business Management Models: Services Perspective from the Revere Group -- Focus on Consumers: P&G's e-Commerce Strategy -- Global Non-Production Procurement at Motorola: Managing the Evolving Enterprise Infrastructure -- Supply-Chain Partnership between P&G and Wal-Mart -- From the User Interface to the Consumer Interface --Information Foraging in Internet-Based Selling: A System Design Value Assessment Framework -- Initiatives for Building e-Loyalty: A Proposed Framework and Research Issues -- Web-based Recommendation Systems for Personalized e-Commerce Shopping -- A Survey on the Industry Sponsored e-Marketplaces -- Trading Financial Derivatives on the Web - An Approach Towards Automating Negotiations on OTC Markets -- The Dynamics of the Electronic Market: An Evolutionary Game Approach -- A Strategic Analysis of Exchange Based B2B Networks -- Product Hardware Complexity and Its Impact on Inventory

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E-Business Management: Integration of Web Technologies with Business Models contains a collection of articles by leading information systems researchers on important topics related to the development of e-business. The goal is to enhance the understanding of the state of the art in e-business, including the most current and forward-looking research. The book emphasizes both business practices and academic research made possible by the recent rapid advances in the applications of e-business technology. The book should help graduate students, researchers, and practitioners understand major e-business developments, how they will transform businesses, and the strategic implications to be drawn.